RNS Number : 2314I
IntelliAM AI PLC
12 May 2025

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IntelliAM AI plc

("IntelliAM" or the "Group")

Full YearTrading Update

A Year of Transformational Growth: Pro-forma Revenue Increased 39%, Annual Recurring Revenue Up Over 400% H2 over H1

IntelliAM AI plc (AQSE: INT), a leading provider of AI-driven software solutions for the manufacturing and engineering sectors, is pleased to provide a trading update for the full year ended 31 March 2025. The trading performance reported in this statement is based on unaudited management accounts and refers to pro-forma growth defined at the end of the statement.

Financial Highlights:

- **Total Pro-forma Revenue**(as defined below): Increased by 39% to approximately £3.90 million (FY2024: £2.80 million), reflecting strong commercial traction and accelerating customer adoption.
- **Annual Recurring Revenue (ARR)[1]:**Grew by more than 400% when comparing March year end with the half-year in 2025, rising from £149,000 in September 2024 (H1) to over £800,000 by year-end, indicating a significant shift towards sustainable, high-quality revenue streams.
- **Enterprise Customer Onboarding:**Over 60 enterprise sites onboarded to the IntelliAM platform during the year,-a key indicator of long-term value creation and profitability.
- **Cash Position:**The Group ended the year with gross cash of approximately £1.97 million, supporting continued strategic investment in AI innovation and customer delivery.
- **The Group**confirms that it is trading in line with market expectations.

Strategic and Operational Progress:

Since listing on the Aquis Stock Exchange and raising over £5 million in July 2024, IntelliAM has made significant strides:

- Expanded machine learning capabilities to enhance asset reliability across full site infrastructures.
- Launched self-service data visualisation tools, including Grafana integration.
- Strengthened strategic partnerships, notably with the Diageo Group and SKF.
- Established a dedicated insights team and scaled engineering resources post-IPO to support ongoing product innovation and customer success.

Outlook:

The Group remains confident in its growth trajectory. The board anticipates ARR growth in the current year to 31 March 2026 to exceed 250%.

The board believes the increasing number of customers progressing through the IntelliAM platform lifecycle serves as a strong leading indicator of future profitability and that with a proven product, deepening enterprise relationships, and expanding AI capabilities, the Group is well-positioned for sustained, long-term value creation.

Full Year Results Announcement:

The Group expects to announce audited full-year results in July 2025.

CEO Statement:

Tom Clayton, Chief Executive Officer of IntelliAM, commented:

"The financial year ended 31 March 2025 was a breakout year for IntelliAM. With ARR increasing by more than 400% H2 over H1 and pro-forma revenue up at approximately 39% year on year we are now seeing significant validation of our model.

"Our AI platform is now embedded in more than 60 major manufacturing sites, with a growing number moving into the later stages of our adoption framework-where the value and profitability compound.

"We remain confident in delivering on our growth plans for the year ahead and are excited by the scale of opportunity in front of us."

Pro-forma Revenue

On 4 July 2024, the Group completed the acquisition of 53 Degrees North Engineering Ltd ("53DN"). As a result, the Group's reported revenue for the financial year ended 31 March 2025 includes only nine months of trading with 53DN, totalling approximately £3.2 million (unaudited).

For comparative purposes and to provide a clearer view of underlying performance, the pro forma revenue analysis presented assumes that 53DN was part of the Group for the full financial year, as well as the prior year. This approach allows for a more consistent year-on-year comparison of trading performance.

Enquiries:

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About IntelliAM AI:

IntelliAM AI plc is a software company leveraging the power of AI and machine learning to transform productivity in the manufacturing and engineering sectors. The IntelliAM platform harnesses vast amounts of data from clients' machines and operational systems to provide actionable insights, enhancing productivity, reliability, supply-chain optimization, energy efficiency, and sustainability.

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[1] ARR is defined as the monthly subscription revenue in March 2025 (and September 2024 for H1) multiplied by 12 to illustrate the expected annual revenues at the end of the stated period.

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