8 July 2020

Company Announcements Office
Australian Securities Exchange

Issue of Shares

Xref Limited (ASX:XF1) (Xref or the Company) advises that it has issued a total of 2,674,632* new fully paid ordinary shares. The shares have been issued at a 7-day volume-weighted average price of $0.18 per share.

The shares have been issued for the following reasons:

1. 1,354,483 shares were allotted to 56 of Xref's staff, senior management and executives who agreed to work a four-day week from 1 April 2020 until 30 June 2020. All forgone salaries as a result of the 20% pay cut have been replaced with fully paid ordinary shares.
2. The commission scheme paid to sales staff changed on 1 July 2020. All cash commissions due for credits that remain unused by clients, and bonuses due, have instead been paid in fully paid ordinary shares. Accordingly, a total of 1,320,149 fully paid ordinary shares have been allotted to members of the Xref sales team.
3. The Executive and Non-Executive Directors also agreed to take a 20% reduction in their salaries and fees, respectively, for the three months to 30 June 2020, and it will be proposed to shareholders (for approval at the 2020 Annual General Meeting) that they too be paid in shares to make up for the cash forgone.

An Appendix 2A for the issue of these shares is attached.

This announcement was authorised by the Board of Directors.

Xref Limited

Robert J Waring
Company Secretary

* total shares allotted of 2,674,632, being 1) 1,354,483 shares + 2) 1,320,149 shares

Cleansing Statement – Notice under Section 708A(5)(e)

As at 8 July 2020, Xref Limited gives notice under section 708A(5)(e) of the Corporations Act 2001 (Cth) (Corporations Act) that:

1. the Company issued the abovementioned securities on 7 July 2020 without disclosure to investors under Part 6D.2 of the Corporations Act.
2. the Company has complied with the provisions, as they apply to the Company, of Chapter 2M of the Corporations Act and with Section 674 of the Corporations Act; and
3. there is no information:
    a. that has been excluded from a continuous disclosure notice in accordance with the ASX Listing Rules; or
    b. that investors and their professional advisors would reasonably require for the purpose of making an informed assessment of the assets and liabilities, financial performance, profits and losses and prospects of Xref Limited, or the rights and liabilities attaching to Xref Limited ordinary shares.

Appendix 2A

Application for quotation of +securities

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

If you are an entity incorporated outside Australia and you are seeking quotation of a new class of +securities other than CDIs, you will need to obtain and provide an International Securities Identification Number (ISIN) for that class. Further information on the requirement for the notification of an ISIN is available from the Create Online Forms page. ASX is unable to create the new ISIN for non-Australian issuers.

**Denotes minimum information required for first lodgement of this form, with exceptions provided in specific notes for certain questions. The balance of the information, where applicable, must be provided as soon as reasonably practicable by the entity.*

Part 1 – Entity and announcement details

Question no	Question	Answer
1.1	*Name of entity We (the entity here named) apply for +quotation of the following +securities and agree to the matters set out in Appendix 2A of the ASX Listing Rules.[1]	**XREF LIMITED**
1.2	*Registration type and number *Please supply your ABN, ARSN, ARBN, ACN or another registration type and number (if you supply another registration type, please specify both the type of registration and the registration number).*	ABN 34 122 404 666
1.3	*ASX issuer code	ASX:XF1
1.4	*This announcement is *Tick whichever is applicable.*	☒ A new announcement ☐ An update/amendment to a previous announcement ☐ A cancellation of a previous announcement
1.4a	*Reason for update *Mandatory only if "Update" ticked in Q1.4 above. A reason must be provided for an update.*	Issue of 2,674,632 fully paid ordinary shares (to be quoted).
1.4b	*Date of previous announcement to this update *Mandatory only if "Update" ticked in Q1.4 above.*	Not applicable
1.4c	*Reason for cancellation *Mandatory only if "Cancellation" ticked in Q1.4 above.*	Not applicable
1.4d	*Date of previous announcement to this cancellation *Mandatory only if "Cancellation" ticked in Q1.4 above.*	Not applicable
1.5	*Date of this announcement	8 July 2020

[1] Appendix 2A of the Listing Rules includes a warranty that an offer of the securities for sale within 12 months after their issue will not require disclosure under section 707(3) or 1012C(6) of the Corporations Act. If the securities to be quoted have been issued by way of a pro rata offer, to give this warranty, you will generally need to have lodged a cleansing notice with ASX under section 708AA(2)(f) or 1012DAA(2)(f) of the Corporations Act within 24 hours before the securities are offered (see ASIC Regulatory Guide 189 *Disclosure relief for rights issues*). If in doubt, please consult your legal adviser.

Part 2 – Type of issue

Question No.	Question	Answer
2.1	*The +securities to be quoted are: *Select whichever item is applicable.* *If you wish to apply for quotation of different types of issues of securities, please complete a separate Appendix 2A for each type of issue.*	☐ Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B ☐ Being issued under a +dividend or distribution plan ☐ Being issued as a result of options being exercised or other +convertible securities being converted ☐ Unquoted partly paid +securities that have been paid up and are now quoted fully paid +securities ☐ +Restricted securities where the escrow period has expired or is about to expire ☐ +Securities previously issued under an +employee incentive scheme where the restrictions on transfer have ceased or are about to cease ☐ +Securities issued under an +employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer ☒ Other
2.2a.1	*Date of Appendix 3B notifying the market of the proposed issue of +securities for which quotation is now being sought *Answer this question if your response to Q2.1 is "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B"*	Not applicable
2.2a.2	*Are there any further issues of +securities yet to take place to complete the transaction(s) referred to in the Appendix 3B? *Answer this question if your response to Q2.1 is "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B".*	Not applicable
2.2a.2.1	*Please provide details of the further issues of +securities yet to take place to complete the transaction(s) referred to in the Appendix 3B *Answer this question if your response to Q2.1 is "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B" and your response to Q2.2a.2 is "Yes".* *Please provide details of the proposed dates and number of securities for the further issues. This may be the case, for example, if the Appendix 3B related to an accelerated pro rata offer with an institutional component being quoted on one date and a retail component being quoted on a later date.*	Not applicable

2.2b.1	*Date of Appendix 3A.1 lodged with ASX in relation to the underlying +dividend or distribution *Answer this question if your response to Q2.1 is "Being issued under a dividend or distribution plan".*	Not applicable
2.2b.2	*Does the +dividend or distribution plan meet the requirement of listing rule 7.2 exception 4 that it does not impose a limit on participation? *Answer this question if your response to Q2.1 is "Being issued under a dividend or distribution plan".* *Note: Exception 4 only applies where security holders are able to elect to receive all of their dividend or distribution as securities. For example, Exception 4 would not apply in the following circumstances: 1) The entity has specified a dollar limit on the level of participation e.g. security holders can only participate to a maximum value of $x in respect of their entitlement, or 2) The entity has specified a maximum number of securities that can participate in the plan e.g. security holders can only receive securities in lieu of dividend payable for x number of securities.*	Not applicable
2.2c.1	Please state the number and type of options that were exercised or other +convertible securities that were converted (including their ASX security code) *Answer this question if your response to Q2.1 is "Being issued as a result of options being exercised or other convertible securities being converted".*	Not applicable
2.2c.2	And the date the options were exercised or other +convertible securities were converted *Answer this question if your response to Q2.1 is "Being issued as a result of options being exercised or other convertible securities being converted".* *Note: If this occurred over a range of dates, enter the date the last of the options was exercised or convertible securities was converted.*	Not applicable
2.2d.1	Please state the number and type of partly paid +securities (including their ASX security code) that were fully paid up *Answer this question if your response to Q2.1 is "Unquoted partly paid securities that have been paid up and are now quoted fully paid securities".*	Not applicable
2.2d.2	And the date the +securities were fully paid up *Answer this question if your response to Q2.1 is "Unquoted partly paid securities that have been paid up and are now quoted fully paid securities".* *Note: If this occurred over a range of dates, enter the date the last of the securities was fully paid up.*	Not applicable
2.2e.1	Please state the number and type of +restricted securities (including their ASX security code) where the escrow period has expired or is about to expire *Answer this question if your response to Q2.1 is "Restricted securities where the escrow period has expired or is about to expire".*	Not applicable

2.2e.2	And the date the escrow restrictions have ceased or will cease *Answer this question if your response to Q2.1 is "Restricted securities where the escrow period has expired or is about to expire".* *Note: If this occurred over a range of dates, enter the date the last of the escrow restrictions has ceased or will cease.*	Not applicable
2.2f.1	Please state the number and type of +securities (including their ASX security code) previously issued under the +employee incentive scheme where the restrictions on transfer have ceased or are about to cease *Answer this question if your response to Q2.1 is "Securities previously issued under an employee incentive scheme where the restrictions on transfer have ceased or are about to cease".*	Not applicable
2.2f.2	And the date the restrictions on transfer have ceased or will cease: *Answer this question if your response to Q2.1 is "Securities previously issued under an employee incentive scheme where the restrictions on transfer have ceased or are about to cease".* *Note: If this occurred over a range of dates, enter the date the last of the restrictions on transfer has ceased or will cease.*	Not applicable
2.2g.1	Please state the number and type of +securities (including their ASX security code) issued under an +employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer *Answer this question if your response to Q2.1 is "Securities issued under an employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer".*	Not applicable
2.2g.2	*Please attach a document or provide details of a URL link for a document lodged with ASX detailing the terms of the +employee incentive scheme or a summary of the terms. *Answer this question if your response to Q2.1 is "Securities issued under an employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer".*	Not applicable
2.2g.3	*Are any of these +securities being issued to +key management personnel (KMP) or an +associate *Answer this question if your response to Q2.1 is "Securities issued under an employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer".*	Not applicable

2.2g.3.a	*Provide details of the recipients and the number of +securities issued to each of them. *Answer this question if your response to Q2.1 is "Securities issued under an employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer" and your response to Q2.2g.3 is "Yes". Repeat the detail in the table below for each KMP involved in the issue. If the securities are being issued to the KMP, repeat the name of the KMP or insert "Same" in "Name of registered holder". If the securities are being issued to an associate of a KMP, insert the name of the associate in "Name of registered holder".* Name of KMP | Name of registered holder | Number of +securities | | |	
2.2h.1	*The purpose(s) for which the entity is issuing the +securities is: *Answer this question if your response to Q2.1 is "Other".* *You may select one or more of the items in the list.*	☐ To raise additional working capital ☐ To fund the retirement of debt ☐ To pay for the acquisition of an asset [*provide details below*] ☒ To pay for services rendered [*provide details below*] ☐ Other [p*rovide details below*] *Additional details*: Shares have been issued to pay for services rendered by 56 of Xref's staff, senior management and executives who agreed to be paid in cash for a four-day week (whilst working a five-day week) from 1 April to 30 June 2020 in order for the Company to preserve cash following the effects on the business resulting from the COVID-19 pandemic. All forgone salaries as a result of the 20% pay cut have been satisfied by the issue of 1,354,483 fully paid ordinary shares to these parties. In addition, all cash commissions due to sales staff for credits that remain unused by clients, and bonuses due, have instead been paid as 1,320,149 fully paid ordinary shares. This is a total of 2,674,632 shares.
2.2h.2	*Please provide any further information needed to understand the circumstances in which you are applying to have these +securities quoted on ASX, including (if applicable) why the issue of the +securities has not been previously announced to the market in an Appendix 3B *You must answer this question if your response to Q2.1 is "Other". If there is no other information to provide, please answer "Not applicable" or "N/A".*	References to the then-planned issue of shares were mentioned in announcements made on 4 May and 6 July 2020. The number of shares to be issued could not be determined until July 2020.
2.2i	*Are these +securities being offered under a +disclosure document or +PDS? *Answer this question if your response to Q2.1 is any option other than "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B".*	No

2.2i.1	*Date of +disclosure document or +PDS? *Answer this question if your response to Q2.1 is any option other than "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B" and your response to Q2.2i is "Yes".* *Under the Corporations Act, the entity must apply for quotation of the securities within 7 days of the date of the disclosure document or PDS.*	Not applicable
2.3	*The +securities to be quoted are: *Tick whichever is applicable*	☒ Additional +securities in a class that is already quoted on ASX ("existing class") ☐ New +securities in a class that is not yet quoted on ASX ("new class")

Part 3A – number and type of +securities to be quoted (existing class or new class) where issue has previously been notified to ASX in an Appendix 3B

Answer the questions in this Part if your response to Q2.1 is "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B" and your response to Q2.3 is "existing class" or "new class".

Question No.	Question	Answer
3A.1	*ASX security code & description	Not applicable
3A.2	*Number of +securities to be quoted	Not applicable

Part 3B – number and type of +securities to be quoted (existing class) where issue has not previously been notified to ASX in an Appendix 3B

Answer the questions in this Part if your response to Q2.1 is anything other than "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B" and your response to Q2.3 is "existing class".

Question No.	Question	Answer
3B.1	*ASX security code & description	XF1 – fully paid ordinary shares
3B.2	*Number of +securities to be quoted	2,674,632
3B.3a	*Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?	Yes
3B.3b	*Is the actual date from which the +securities will rank equally (non-ranking end date) known? *Answer this question if your response to Q3B.3a is "No".*	Not applicable
3B.3c	*Provide the actual non-ranking end date *Answer this question if your response to Q3B.3a is "No" and your response to Q3B.3b is "Yes".*	Not applicable
3B.3d	*Provide the estimated non-ranking end period *Answer this question if your response to Q3B.3a is "No" and your response to Q3B.3b is "No".*	Not applicable

3B.3e	*Please state the extent to which the +securities do not rank equally: • in relation to the next dividend, distribution or interest payment; or • for any other reason *Answer this question if your response to Q3B.3a is "No".* *For example, the securities may not rank at all, or may rank proportionately based on the percentage of the period in question they have been on issue, for the next dividend, distribution or interest payment; or they may not be entitled to participate in some other event, such as an entitlement issue.*	Not applicable

Part 3C – number and type of +securities to be quoted (new class) where issue has not previously been notified to ASX in an Appendix 3B

Answer the questions in this Part if your response to Q2.1 is anything other than "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B" and your response to Q2.3 is "new class".

Question No.	Question	Answer
3C.1	*Security description	Not applicable
3C.2	*Security type *Select one item from the list that best describes the securities the subject of this form. This will determine more detailed questions to be asked about the security later in this section. Select "ordinary fully or partly paid shares/units" for stapled securities or CDIs. For interest rate securities, please select the appropriate choice from either "Convertible debt securities" or "Non-convertible debt securities". Select "Other" for performance shares/units and performance options/rights or if the selections available in the list do not appropriately describe the security being issued.*	☐ Ordinary fully or partly paid shares/units ☐ Options ☐ +Convertible debt securities ☐ Non-convertible +debt securities ☐ Redeemable preference shares/units ☐ Other
3C.3	ISIN code *Answer this question if you are an entity incorporated outside Australia and you are seeking quotation of a new class of securities other than CDIs. See also the note at the top of this form.*	Not applicable
3C.4	*Number of +securities to be quoted	Not applicable
3C.5a	*Will all the +securities issued in this class rank equally in all respects from the issue date?	Not applicable
3C.5b	*Is the actual date from which the +securities will rank equally (non-ranking end date) known? *Answer this question if your response to Q3C.5a is "No".*	Not applicable
3C.5c	*Provide the actual non-ranking end date *Answer this question if your response to Q3C.5a is "No" and your response to Q3C.5b is "Yes".*	Not applicable
3C.5d	*Provide the estimated non-ranking end period *Answer this question if your response to Q3C.5a is "No" and your response to Q3C.5b is "No".*	Not applicable

<table>
<tr><td>3C.5e</td><td>*Please state the extent to which the +securities do not rank equally:
• in relation to the next dividend, distribution or interest payment; or
• for any other reason
Answer this question if your response to Q3C.5a is "No".
For example, the securities may not rank at all, or may rank proportionately based on the percentage of the period in question they have been on issue, for the next dividend, distribution or interest payment; or they may not be entitled to participate in some other event, such as an entitlement issue.</td><td>Not applicable</td></tr>
<tr><td>3C.6</td><td>Please attach a document or provide a URL link for a document lodged with ASX setting out the material terms of the +securities to be quoted
You may cross-reference a disclosure document, PDS, information memorandum, investor presentation or other announcement with this information provided it has been released to the ASX Market Announcements Platform.</td><td>Not applicable</td></tr>
<tr><td>3C.7</td><td>*Have you received confirmation from ASX that the terms of the +securities are appropriate and equitable under listing rule 6.1?
Answer this question only if you are an ASX Listing. (ASX Foreign Exempt Listings and ASX Debt Listings do not have to answer this question).
If your response is "No" and the securities have any unusual terms, you should approach ASX as soon as possible for confirmation under listing rule 6.1 that the terms are appropriate and equitable.</td><td>Not applicable</td></tr>
<tr><td>3C.8</td><td colspan="2">*Provide a distribution schedule for the new +securities according to the categories set out in the left hand column – including the number of recipients and the total percentage of the new +securities held by the recipients in each category.
<table>
<tr><td>Number of +securities held</td><td>Number of holders</td><td>Total percentage of +securities held</td></tr>
<tr><td>1 – 1,000</td><td></td><td></td></tr>
<tr><td>1,001 – 5,000</td><td></td><td></td></tr>
<tr><td>5,001 – 10,000</td><td></td><td></td></tr>
<tr><td>10,001 – 100,000</td><td></td><td></td></tr>
<tr><td>100,001 and over</td><td></td><td></td></tr>
</table>
Answer this question only if you are an ASX Listing (ASX Foreign Exempt Listings and ASX Debt Listings do not have to answer this question) and the securities to be quoted have already been issued.
Note: if the securities to be quoted have not yet been issued, under listing rule 3.10.5, you will need to provide to ASX a list of the 20 largest recipients of the new +securities, and the number and percentage of the new +securities received by each of those recipients, and a distribution schedule for the securities when they are issued.</td></tr>
<tr><td>3C.9a</td><td colspan="2">Ordinary fully or partly paid shares/units details
Answer the questions in this section if you selected this security type in your response to Question 3C.2.</td></tr>
<tr><td></td><td>*+Security currency
This is the currency in which the face amount of an issue is denominated. It will also typically be the currency in which distributions are declared.</td><td>Not applicable</td></tr>
<tr><td></td><td>*Will there be CDIs issued over the +securities?</td><td>Not applicable</td></tr>
</table>

	*CDI ratio *Answer this question if you answered "Yes" to the previous question. This is the ratio at which CDIs can be transmuted into the underlying security (e.g. 4:1 means 4 CDIs represent 1 underlying security whereas 1:4 means 1 CDI represents 4 underlying securities).*	X:Y
	*Is it a partly paid class of +security?	Not applicable
	*Paid up amount: unpaid amount *Answer this question if answered "Yes" to the previous question.* *The paid up amount represents the amount of application money and/or calls which have been paid on any security considered 'partly paid'* *The unpaid amount represents the unpaid or yet to be called amount on any security considered 'partly paid'.* *The amounts should be provided per the security currency (e.g. if the security currency is AUD, then the paid up and unpaid amount per security in AUD).*	X:Y
	*Is it a stapled +security? *This is a security class that comprises a number of ordinary shares and/or ordinary units issued by separate entities that are stapled together for the purposes of trading.*	Not applicable
3C.9b	**Option details** *Answer the questions in this section if you selected this security type in your response to Question 3C.2.*	
	*+Security currency *This is the currency in which the exercise price is payable.*	Not applicable
	*Exercise price *The price at which each option can be exercised and convert into the underlying security.* *The exercise price should be provided per the security currency (i.e. if the security currency is AUD, the exercise price should be expressed in AUD).*	Not applicable
	*Expiry date *The date on which the options expire or terminate.*	Not applicable
	*Details of the number and type of +security (including its ASX security code if the +security is quoted on ASX) that will be issued if an option is exercised *For example, if the option can be exercised to receive one fully paid ordinary share with ASX security code ABC, please insert "One fully paid ordinary share (ASX:ABC)".*	Not applicable

3C.9c	**Details of non-convertible +debt securities, +convertible debt securities, or redeemable preference shares/units** *Answer the questions in this section if you selected one of these security types in your response to Question 3C.2.* *Refer to Guidance Note 34 and the "Guide to the Naming Conventions and Security Descriptions for ASX Quoted Debt and Hybrid Securities" for further information on certain terms used in this section*	
	*Type of +security *Select one item from the list*	☐ Simple corporate bond ☐ Non-convertible note or bond ☐ Convertible note or bond ☐ Preference share/unit ☐ Capital note ☐ Hybrid security ☐ Other
	*+Security currency *This is the currency in which the face value of the security is denominated. It will also typically be the currency in which interest or distributions are paid.*	Not applicable
	Face value *This is the principal amount of each security.* *The face value should be provided per the security currency (i.e. if security currency is AUD, then the face value per security in AUD).*	Not applicable
	*Interest rate type *Select one item from the list* *Select the appropriate interest rate type per the terms of the security. Definitions for each type are provided in the Guide to the Naming Conventions and Security Descriptions for ASX Quoted Debt and Hybrid Securities*	☐ Fixed rate ☐ Floating rate ☐ Indexed rate ☐ Variable rate ☐ Zero coupon/no interest ☐ Other
	Frequency of coupon/interest payments per year *Select one item from the list.*	☐ Monthly ☐ Quarterly ☐ Semi-annual ☐ Annual ☐ No coupon/interest payments ☐ Other
	First interest payment date *A response is not required if you have selected "No coupon/interest payments" in response to the question above on the frequency of coupon/interest payments*	Not applicable
	Interest rate per annum *Answer this question if the interest rate type is fixed.*	% p.a.
	*Is the interest rate per annum estimated at this time? *Answer this question if the interest rate type is fixed.*	Not applicable
	If the interest rate per annum is estimated, then what is the date for this information to be announced to the market (if known) *Answer this question if the interest rate type is fixed and your response to the previous question is "Yes".* *Answer "Unknown" if the date is not known at this time.*	Not applicable

	*Does the interest rate include a reference rate, base rate or market rate (e.g. BBSW or CPI)? *Answer this question if the interest rate type is floating or indexed.*	Not applicable
	*What is the reference rate, base rate or market rate? *Answer this question if the interest rate type is floating or indexed and your response to the previous question is "Yes".*	Not applicable
	*Does the interest rate include a margin above the reference rate, base rate or market rate? *Answer this question if the interest rate type is floating or indexed.*	Not applicable
	*What is the margin above the reference rate, base rate or market rate (expressed as a percent per annum) *Answer this question if the interest rate type is floating or indexed and your response to the previous question is "Yes".*	% p.a.
	*S128F of the Income Tax Assessment Act status applicable to the +security *Select one item from the list* *For financial products which are likely to give rise to a payment to which s128F of the Income Tax Assessment Act applies, ASX requests issuers to confirm the s128F status of the security:* • *"s128F exempt" means interest payments are not taxable to non-residents;* • *"Not s128F exempt" means interest payments are taxable to non-residents;* • *"s128F exemption status unknown" means the issuer is unable to advise the status;* • *"Not applicable" means s128F is not applicable to this security*	☐ s128F exempt ☐ Not s128F exempt ☐ s128F exemption status unknown ☐ Not applicable
	*Is the +security perpetual (i.e. no maturity date)?	Not applicable
	*Maturity date *Answer this question if the security is not perpetual*	Not applicable

	*Select other features applicable to the +security *Up to 4 features can be selected. Further information is available in the Guide to the Naming Conventions and Security Descriptions for ASX Quoted Debt and Hybrid Securities.*	☐ Simple ☐ Subordinated ☐ Secured ☐ Converting ☐ Convertible ☐ Transformable ☐ Exchangeable ☐ Cumulative ☐ Non-Cumulative ☐ Redeemable ☐ Extendable ☐ Reset ☐ Step-Down ☐ Step-Up ☐ Stapled ☐ None of the above
	*Is there a first trigger date on which a right of conversion, redemption, call or put can be exercised (whichever is first)?	Not applicable
	*If yes, what is the first trigger date *Answer this question if your response to the previous question is "Yes".*	Not applicable
	Details of the number and type of +security (including its ASX security code if the +security is quoted on ASX) that will be issued if the +securities to be quoted are converted, transformed or exchanged *Answer this question if the security features include "converting", "convertible", "transformable" or "exchangeable".* *For example, if the security can be converted into 1,000 fully paid ordinary shares with ASX security code ABC, please insert "1,000 fully paid ordinary shares (ASX:ABC)".*	Not applicable

Part 4 – Issue details

Question No.	Question	Answer
4.1	*Have the +securities to be quoted been issued yet?	Yes
4.1a	*What was their date of issue? *Answer this question if your response to Q4.1 is "Yes".*	7 July 2020
4.1b	*What is their proposed date of issue? *Answer this question if your response to Q4.1 is "No".*	Not applicable
4.2	*Are the +securities to be quoted being issued for a cash consideration? *If the securities are being issued for nil cash consideration, answer this question "No".*	No
4.2a	*In what currency is the cash consideration being paid *For example, if the consideration is being paid in Australian Dollars, state AUD.* *Answer this question if your response to Q4.2 is "Yes".*	Not applicable
4.2b	*What is the issue price per +security *Answer this question if your response to Q4.2 is "Yes" and by reference to the issue currency provided in your response to Q4.2a.* *Note: you cannot enter a nil amount here. If the securities are being issued for nil cash consideration, answer Q4.2 as "No" and complete Q4.2c and Q4.2d.*	Not applicable
4.2c	Please describe the consideration being provided for the +securities to be quoted *Answer this question if your response to Q4.2 is "No".*	Shares have been issued to pay for services rendered by 56 of Xref's staff, senior management and executives who agreed to be paid in cash for a four-day week (whilst working a five-day week) from 1 April to 30 June 2020 in order for the Company to preserve cash following the effects on the business resulting from the COVID-19 pandemic. All forgone salaries as a result of the 20% pay cut have been satisfied by the issue of 1,354,483 fully paid ordinary shares to these parties. In addition, all cash commissions due to sales staff for credits that remain unused by clients, and bonuses due, have instead been paid as 1,320,149 fully paid ordinary shares. This is a total of 2,674,632 shares.
4.2d	Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted *Answer this question if your response to Q4.2 is "No".*	The shares have been issued at a 7-day volume-weighted average price of $0.18 per share.
4.3	Any other information the entity wishes to provide about the issue	

Part 5 – Issued capital following quotation

Following the quotation of the +securities the subject of this application, the issued capital of the entity will comprise:

Note: the figures provided in the tables in sections 5.1 and 5.2 below are used to calculate the total market capitalisation of the entity published by ASX from time to time. Please make sure you include in the relevant table each class of securities issued by the entity.

If you have quoted CHESS Depository Interests (CDIs) issued over your securities, include them in the table in section 5.1 and include in the table in section 5.2 any securities that do not have CDIs issued over them (and therefore are not quoted on ASX).

Restricted securities should only be included in the table in section 5.1 if you are applying to have them quoted because the escrow period for the securities has expired or is about to expire. Otherwise include them in the table in section 5.2.

5.1 *__Quoted +securities__ (total number of each +class of +securities quoted on ASX following the +quotation of the +securities the subject of this application)

ASX security code and description	Total number of +securities on issue
XF1 - fully paid ordinary shares	180,730,383

5.2 *__Unquoted +securities__ (total number of each +class of +securities issued but not quoted on ASX):

ASX security code and description	Total number of +securities on issue
C Class Performance Rights – The conversion ratio of the Performance Rights into ordinary shares upon achievement of the relevant Performance Milestone is one ordinary share for each Performance Right. These Performance Rights have an expiry date of 20 January 2021.	16,666,666
Options – 4,500,000 of the Options will expire, if not exercised, by 25 November 2021 and 2,500,000 of the Options will expire if not exercised by 25 November 2022. All have an exercise price of $0.70 (all of which have vested).	7,000,000
Options – will expire if not exercised by 25 November 2021. All have an exercise price of $0.70 (all of which have vested).	900,000
Options – issued under the EOP, with an exercise price of $0.585 (all of which have vested) and will expire if not exercised by 3 July 2021.	906,870
Options – issued under the EOP, with an exercise price of $0.66 (all of which have vested) and will expire if not exercised by 5 February 2022.	194,331
Options – issued under the EOP, with an exercise price of $0.70 (with 1,000,000 options of which have vested and will expire if not exercised by 12 February 2021, with 750,000 options of which have vested and will expire if not exercised by 12 February 2022, and with 750,000 options vesting when the Company achieves cash flow breakeven and expiring if not exercised by 12 February 2023).	2,500,000
Options – issued under the EOP, with an exercise price of $0.66 (all of which have vested) and will expire if not exercised by 1 August 2022.	315,664
Options – issued under the EOP, with an exercise price of $0.70 (all of which have vested) and will expire if not exercised by 29 November 2022.	2,500,000
Options – issued under the EOP, with an exercise price of $0.70 (300,000 options of which have vested and expire if not exercised by 3 September 2021, with 300,000 options of which have vested and expire if not exercised by 3 September 2022, and with 300,000 options vesting on 3 September 2020 and expiring if not exercised by 3 September 2023).	900,000

Part 6 – Other Listing Rule requirements

The questions in this Part should only be answered if you are an ASX Listing (ASX Foreign Exempt Listings and ASX Debt Listings do not need to complete this Part) and:

- *your response to Q2.1 is "Being issued under a dividend/distribution plan" and the response to Q2.2b.2 is "No"; or*
- *your response to Q2.1 is "Other".*

Note that if your response to Q2.1 is "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B", it is assumed that you will have provided the information referred to in this Part in the Appendix 3B.

Question No.	Question	Answer
6.1	*Has the entity obtained, or is it obtaining, +security holder approval for the issue under listing rule 7.1?	No
6.1a	*Date of meeting or proposed meeting to approve the issue under listing rule 7.1 *Answer this question if the response to Q6.1 is "Yes".*	Not applicable
6.1b	*Are any of the +securities being issued without +security holder approval using the entity's 15% placement capacity under listing rule 7.1? *Answer this question if the response to Q6.1 is "No".*	Yes
6.1b.1	*How many +securities are being issued without +security holder approval using the entity's 15% placement capacity under listing rule 7.1? *Answer this question if the response to Q6.1 is "No" and the response to Q6.1b is "Yes".* *Please complete and separately send by email to your ASX listings adviser a work sheet in the form of Annexure B to Guidance Note 21 confirming the entity has the available capacity under listing rule 7.1 to issue that number of securities.*	2,674,632
6.1c	*Are any of the +securities being issued without +security holder approval using the entity's additional 10% placement capacity under listing rule 7.1A (if applicable)? *Answer this question if the response to Q6.1 is "No".*	No

Introduced 01/12/19, amended 31/01/20