

26 January 2022

Doctor Care Anywhere finalises contractual terms with Nuffield Health

On 25 May 2021, Doctor Care Anywhere Group PLC (ASX:DOC, “Doctor Care Anywhere”) announced that it had signed a Head of Terms agreement with Nuffield Health, the UK’s largest healthcare charity, to develop a digitally integrated virtual and in-person primary care service.

On 26 January 2022 Doctor Care Anywhere and Nuffield Health entered into full contractual terms in relation to this service. Key terms include:

- Service due to launch in mid-2022 (delayed from 4Q 2021 as previously indicated), subject to acceptance testing by Nuffield Health
- Contract term of five years from service launch
- Minimum revenue of £1.9 million (A\$3.6 million) across the two years post service launch, with growth potential above this

This contract replaces Doctor Care Anywhere’s existing contract with Nuffield Health.

As previously announced, the partnership will allow patients access to Doctor Care Anywhere’s virtual GP service and Nuffield Health’s nationwide network of face-to-face GPs via one digital platform and represents the first nationally integrated primary care proposition in the UK private market.

Through the integration of an in-person GP service, Doctor Care Anywhere will be able to increase its volume of primary care consultations and offer a broader scope of services, capturing more of the patient health journey. This service sets the direction for the future of healthcare; integrating online and offline services for a seamless patient journey.

Nuffield Health operates over 250 facilities in the UK, including hospitals, fitness and wellbeing centres and clinics, attracting 1.2 million members.

Pre-marketing of this offer to Nuffield Health’s 1,600 corporate clients began in 2021.

Dr Davina Deniszczyc, Medical Director, Nuffield Health, said:

“Our approach to healthcare focusses on putting the patient at the heart of our clinical operations and it’s very important to us that we partner with organisations who share this philosophy. Doctor Care Anywhere have a strong track record of innovation in primary care and strengthening our partnership to provide this unique virtual and face-to-face service will give our members greater control and more choice in choosing the type of service that suits them.”

Dr Bayju Thakar, CEO of Doctor Care Anywhere, said:

“This hybrid approach differentiates our health service for our patients and for our clinicians. By providing both in-person and virtual services we can be beside our patients for every step of their health journey. As the pressure on health systems continues, this is a truly game-changing approach to care and the only service of its type in the UK private market.

Nuffield Health have a well-deserved reputation for quality in the UK health sector. By harnessing the power of their network of facilities we can provide our patients with more support for their health needs via a service which is more efficient for our corporate customers.”

- ENDS -

This ASX announcement has been authorised for release by the Chief Executive Officer.

About Doctor Care Anywhere:

Doctor Care Anywhere Group PLC is a UK-based telehealth company that is committed to delivering the best possible patient experience and clinical care through digitally enabled, joined up, evidence based pathways on its proprietary platform. Doctor Care Anywhere utilises its relationships with health insurers, healthcare providers and corporate customers to connect with patients to deliver a range of telehealth services.

About Nuffield Health:

Nuffield Health is the UK's largest healthcare charity. For the last 60 years, Nuffield Health's experts have been working together to make the nation fitter, healthier, happier and stronger, all for the public benefit. Nuffield Health do this through outstanding day-to-day services in its family of 37 hospitals, 114 fitness and wellbeing centres, healthcare clinics, and over 125 workplace wellbeing services, and through its flagship programmes to support communities by widening access.

What makes Nuffield Health unique is the breadth of its expertise to provide connected care spanning from personal training and health assessments to supporting people on their fitness journeys, helping patients recover with physiotherapy or emotional wellbeing services, or providing hospital treatments for illness and serious conditions like arthritis or cancer.

Further Information:
Roger Newby Domestique Consulting – Investor Relations +61 401 278 906
Daniel Curran Chief Financial Officer and Company Secretary company.secretary@doctorcareanywhere.com