Biome Australia Limited
Appendix 4D
Half-year report

1. Company details

Name of entity:	Biome Australia Limited
ABN:	51 627 364 014
Reporting period:	For the half-year ended 31 December 2024
Previous period:	For the half-year ended 31 December 2023

2. Results for announcement to the market

				$
Revenues from ordinary activities	up	47.4%	to	8,864,264
Profit from ordinary activities after tax attributable to the owners of Biome Australia Limited	up	128.4%	to	433,395
Profit for the half-year attributable to the owners of Biome Australia Limited	up	128.4%	to	433,395

Dividends
There were no dividends paid, recommended or declared during the current financial period.

Comments
The profit for the consolidated entity after providing for income tax amounted to $433,395 (31 December 2023: loss of $1,525,383).

Financial Performance

During the half year period, the Company experienced strong performance with two quarters of positive EBITDA and reported its maiden net profit. Sales revenue continued its strong growth, with Biome recording a new record of $8.86m for H1, an increase of 47% compared to the previous corresponding period (1H23 $6.02m). The strong sales growth has been driven by Biome's Activated Probiotics, live biotherapeutics (probiotics). Gross margin on sales for the half year period improved to 61% compared to 60.2% (1H23) in the previous corresponding period.

The net profit reported for consolidated entity after providing for income tax amounted to $433k (31 December 2023: Loss of $1,525,383). Excluding Biome's R&D rebate the net profit was $96k for the period. The result reflects our strong revenue growth, coupled with control over operating expenses. To date, the Company has reported positive EBITDA over the last four quarters.

Biome's distribution footprint in Australia increased by 20% from 5,000 to 6,000 distribution points over the reporting period. Biome's largest distribution channel continues to be Australian community pharmacy, with strong growth in scan sales reported from Biome national partners Terry White Chemmart and Priceline Pharmacy. Biome practitioner market has also had a strong half with all distributors reporting significant increase in sales volumes. In November 2024, Biome expanded its distribution into Canada – though still at an early stage, the Canadian market is showing very promising signs. Biome's other international markets, UK, Ireland and New Zealand all had strong growth The Company continues its presence and growth in sales and distribution in the United Kingdom and New Zealand.

Financial Position

The company has $2.59m, in cash as at 31 December 2024. At 31 December 2024, the Company has total current assets of $9.85m and net assets of $4.5m.

The Company incurred a cash outflow from operations in the half year of $1,124,600. The cash outflow included payments to the Managing Director and staff for annual bonuses for reaching and exceeding sales revenue targets and a three-year management long term incentive (LTI). Excluding this LTI and bonus payments, the Company incurred cash outflow from operations in the half year of $60,983 an 91% improvement compared to the previous corresponding period (31 December 2023 outflow of $654,413).

3. Net tangible assets

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	2.00	1.01

4. Control gained over entities

Not applicable.

5. Loss of control over entities

Not applicable.

6. Dividends

Current period
There were no dividends paid, recommended or declared during the current financial period.

Previous period
There were no dividends paid, recommended or declared during the previous financial period.

7. Dividend reinvestment plans

Not applicable.

8. Details of associates and joint venture entities

Not applicable.

9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

11. Attachments

Details of attachments (if any):

The Interim Report of Biome Australia Limited for the half-year ended 31 December 2024 is attached.

12. Signed

Signed 

Date: 17 February 2025

Mr Ilario Faenza
Chairman

Biome Australia Limited

ABN 51 627 364 014

Interim Report - 31 December 2024

Biome Australia Limited
Corporate directory
31 December 2024

Directors	Blair William Brabin Vega Norfolk (Managing Director) Ilario Thomas Faenza (Non-Executive Director) Dominique Gayle Fisher AM (Independent Non-Executive Director) Geoffrey Sam OAM (Non-Executive Director)
Company secretary	George Lazarou
Chief financial officer	Douglas Chee Yong Loh
Registered office	192-194 Johnston Street Collingwood Victoria 3066 Phone: +61 3 9017 5800
Principal place of business	192-194 Johnston Street Collingwood Victoria 3066
Share register	Automic Pty Ltd 477 Collins Street Melbourne Victoria 3000 Phone: 1300 288 664
Auditor	MVAB Assurance Level 5, North Tower 485 La Trobe Street Melbourne VIC 3000
Stock exchange listing	Biome Australia Limited shares are listed on the Australian Securities Exchange (ASX code: BIO)
Website	www.biomeaustralia.com

Biome Australia Limited
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31 December 2024

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The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'consolidated entity') consisting of Biome Australia Limited (referred to hereafter as the 'company' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ended 31 December 2024.

Directors
The following persons were directors of Biome Australia Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Mr Ilario Thomas Faenza – Independent Non-executive Chair
Mr Blair William Brabin Vega Norfolk - Managing Director
Ms Dominique Gayle Fisher AM - Independent Non-executive Director
Mr Geoffrey Sam OAM – Independent Non-executive Director (appointed 21 November 2024)

Principal activities
The principal continuing activities of the Group during the financial half-year were developing, manufacturing and distributing innovative evidence-based products linking the gut and human health through the Group owned brand, Activated Probiotics, a first-of-its-kind range of clinically-backed precision probiotics.

Review of operations
The gain for the consolidated entity after providing for income tax amounted to $433k (31 December 2023: Loss of $1.525m).

During the half year period, the Company experienced strong performance with two quarters of positive EBITDA and reported its maiden net profit. Sales revenue continued its strong growth, with Biome recording a new record of $8.86m for H1, an increase of 47% compared to the previous corresponding period (1H23 $6.02m). The strong sales growth has been driven by Biome's Activated Probiotics, live biotherapeutics (probiotics). Gross margin on sales for the half year period improved to 61% compared to 60.2% (1H23) in the previous corresponding period.

Financial Position

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Significant changes in the state of affairs
On 21 November 2024, the Company announced the appointment of Mr Geoffrey Sam OAM to the board of directors as Non-executive Director.

There were no other significant changes in the state of affairs of the consolidated entity during the financial half-year.

Auditor's independence declaration
A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out immediately after this directors' report.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the *Corporations Act 2001*.

On behalf of the directors



Mr Ilario Faenza
Chairman

17 February 2025

AUDITOR'S INDEPENDENCE DECLARATION
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001
TO THE DIRECTORS OF BIOME AUSTRALIA LIMITED

I declare that, to the best of my knowledge and belief, during the half-year ended 31 December 2024 there have been:

(i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review; and

(ii) No contraventions of any applicable code of professional conduct in relation to the review.

MVAB Assurance

MVAB ASSURANCE
Chartered Accountants

SAM CLARINGBOLD
Partner

Signed at Melbourne this 17th day of February 2025

Biome Australia Limited
Statement of profit or loss and other comprehensive income
For the half-year ended 31 December 2024

	Note	Consolidated 31 December 2024 $	Consolidated 31 December 2023 $
Revenue			
Sales revenue		8,864,264	6,015,487
Cost of goods sold		(3,455,216)	(2,392,090)
Gross profit		5,409,048	3,623,397
Other income	5	437,128	378,306
Expenses			
Sales and marketing expenses		(3,213,700)	(2,589,286)
Corporate and administrative expenses		(1,918,945)	(2,463,309)
Occupancy costs		(50,546)	(31,524)
Finance expenses		(86,593)	(70,325)
Depreciation and amortisation expense		(119,340)	(124,028)
Other expenses		(23,657)	(248,614)
Profit/(loss) before income tax expense		433,395	(1,525,383)
Income tax expense		-	-
Profit/(loss) after income tax expense for the half-year attributable to the owners of Biome Australia Limited		433,395	(1,525,383)
Other comprehensive income for the half-year, net of tax		-	-
Total comprehensive income for the half-year attributable to the owners of Biome Australia Limited		433,395	(1,525,383)
		Cents	**Cents**
Basic earnings per share	13	0.20	(0.75)
Diluted earnings per share	13	0.19	(0.75)

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

Biome Australia Limited
Statement of financial position
As at 31 December 2024

	Note	Consolidated 31 December 2024 $	30 June 2024 $
Assets			
Current assets			
Cash and cash equivalents		2,587,013	2,868,526
Trade and other receivables		3,952,341	2,870,022
Inventories	6	3,129,717	1,888,577
Other assets		178,071	81,361
Total current assets		9,847,142	7,708,486
Non-current assets			
Property, plant and equipment		265,321	331,380
Right-of-use assets	7	187,906	236,925
Intangible assets		135,606	-
Total non-current assets		588,833	568,305
Total assets		10,435,975	8,276,791
Liabilities			
Current liabilities			
Trade and other payables		3,949,153	2,512,898
Borrowings	8	1,000,000	1,000,000
Lease liabilities		112,318	107,952
Employee benefits		659,772	1,522,673
Total current liabilities		5,721,243	5,143,523
Non-current liabilities			
Trade and other payables		9,358	-
Lease liabilities		110,839	167,812
Employee benefits		61,570	52,570
Other liabilities		-	9,358
Total non-current liabilities		181,767	229,740
Total liabilities		5,903,010	5,373,263
Net assets		4,532,965	2,903,528
Equity			
Issued capital	9	23,052,382	21,727,165
Share options reserve		315,037	444,212
Accumulated losses		(18,834,454)	(19,267,849)
Total equity		4,532,965	2,903,528

The above statement of financial position should be read in conjunction with the accompanying notes

Biome Australia Limited
Statement of changes in equity
For the half-year ended 31 December 2024

Consolidated	Ordinary shares $	Option reserve $	Accumulated losses $	Total equity $
Balance at 1 July 2023	20,764,055	421,257	(17,599,047)	3,586,265
Loss after income tax expense for the half-year	-	-	(1,525,383)	(1,525,383)
Other comprehensive income for the half-year, net of tax	-	-	-	-
Total comprehensive income for the half-year	-	-	(1,525,383)	(1,525,383)
Transactions with owners in their capacity as owners:				
Share-based payments	74,758	11,731	-	86,489
Balance at 31 December 2023	20,838,813	432,988	(19,124,430)	2,147,371

Consolidated	Ordinary shares $	Option reserve $	Accumulated losses $	Total equity $
Balance at 1 July 2024	21,727,165	444,212	(19,267,849)	2,903,528
Profit after income tax expense for the half-year	-	-	433,395	433,395
Other comprehensive income for the half-year, net of tax	-	-	-	-
Total comprehensive income for the half-year	-	-	433,395	433,395
Transactions with owners in their capacity as owners:				
Share-based payments (note 14)	-	96,480	-	96,480
Exercise of options	1,325,217	(225,655)	-	1,099,562
Balance at 31 December 2024	23,052,382	315,037	(18,834,454)	4,532,965

The above statement of changes in equity should be read in conjunction with the accompanying notes

Biome Australia Limited
Statement of cash flows
For the half-year ended 31 December 2024

	Note	Consolidated 31 December 2024 $	Consolidated 31 December 2023 $
Cash flows from operating activities			
Receipts from customers (inclusive of GST)		8,223,345	5,178,849
Payments to suppliers and employees (inclusive of GST)		(9,362,347)	(6,203,128)
Other government grants received		53,084	351,537
Interest received		46,877	26,769
Interest paid on operating leases		(85,559)	(8,440)
Net cash used in operating activities		(1,124,600)	(654,413)
Cash flows from investing activities			
Payments for property, plant and equipment		(45,262)	(12,048)
Payments for intellectual property		(135,606)	-
Net cash used in investing activities		(180,868)	(12,048)
Cash flows from financing activities			
Proceeds from issue of shares	9	1,099,562	-
Proceeds from borrowings		-	500,000
Payments for lease liabilities		(52,607)	(48,495)
Repayment of borrowings		(23,000)	(22,000)
Net cash from financing activities		1,023,955	429,505
Net decrease in cash and cash equivalents		(281,513)	(236,956)
Cash and cash equivalents at the beginning of the financial half-year		2,868,526	2,260,764
Cash and cash equivalents at the end of the financial half-year		2,587,013	2,023,808

The above statement of cash flows should be read in conjunction with the accompanying notes

Note 1. General information

The financial statements cover Biome Australia Limited as a consolidated entity consisting of Biome Australia Limited and the entities it controlled at the end of, or during, the half-year. The financial statements are presented in Australian dollars, which is Biome Australia Limited's functional and presentation currency.

Biome Australia Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business are:

Registered office	Principal place of business
192-194 Johnston Street Collingwood Victoria 3066	192-194 Johnston Street Collingwood Victoria 3066

A description of the nature of the consolidated entity's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 17 February 2025.

Note 2. Material accounting policies

These general purpose financial statements for the interim half-year reporting period ended 31 December 2024 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2024 and any public announcements made by the company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

New or amended Accounting Standards and Interpretations adopted
The consolidated entity has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Note 3. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

Share-based payment transactions
The consolidated entity measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. The fair value is determined by using either the Binomial or Black-Scholes model taking into account the terms and conditions upon which the instruments were granted. The accounting estimates and assumptions relating to equity-settled share-based payments would have no impact on the carrying amounts of assets and liabilities within the next annual reporting period but may impact profit or loss and equity.

Note 3. Critical accounting judgements, estimates and assumptions (continued)

Allowance for expected credit losses
The allowance for expected credit losses assessment requires a degree of estimation and judgement. It is based on the lifetime expected credit loss, grouped based on days overdue, and makes assumptions to allocate an overall expected credit loss rate for each group. These assumptions include recent sales experience and historical collection rates.

Provision for impairment of inventories
The provision for impairment of inventories assessment requires a degree of estimation and judgement. The level of the provision is assessed by taking into account the recent sales experience, the ageing of inventories and other factors that affect inventory obsolescence.

Note 4. Operating segments

Identification of reportable operating segments
The company is organised into one operating segments: researching, developing, manufacturing and distributing innovative evidence-based products linking the gut and human health. This operating segment is based on the internal reports that are reviewed and used by the Board of Directors (who are identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments.

Note 5. Other income

	Consolidated	
	31 December 2024 $	31 December 2023 $
Government grants	53,084	36,600
Interest	46,877	26,769
R & D rebate	337,167	314,937
Other income	437,128	378,306

Note 6. Current assets - inventories

	Consolidated	
	31 December 2024 $	30 June 2024 $
Raw materials - at cost	216,801	382,388
Finished goods - at cost	3,166,156	1,812,308
Provision for slow moving and obsolete stock	(253,240)	(306,119)
	3,129,717	1,888,577

Note 7. Non-current assets - right-of-use assets

	Consolidated	
	31 December 2024 $	30 June 2024 $
Land and buildings - right-of-use	490,189	490,189
Less: Accumulated depreciation	(302,283)	(253,264)
	187,906	236,925

Note 8. Current liabilities - borrowings

	Consolidated	
	31 December 2024 $	30 June 2024 $
Loan from TP24 – Debtor Financing Facility	1,000,000	1,000,000

Note 9. Equity - issued capital

	Consolidated			
	31 December 2024 Shares	30 June 2024 Shares	31 December 2024 $	30 June 2024 $
Ordinary shares - fully paid	219,197,305	215,090,901	23,052,382	21,727,165

Movements in ordinary share capital

Details	Date	Shares	Issue price	$
Balance	1 July 2024	215,090,901		21,727,165
Exercise of options	5 July 2024	300,000	$0.12	36,000
Exercise of options	10 September 2024	2,131,404	$0.40	852,562
Exercise of options	10 September 2024	50,000	$0.20	10,000
Exercise of options	10 September 2024	1,550,000	$0.12	186,000
Exercise of options	20 December 2024	75,000	$0.20	15,000
Transfer from share options reserve		-	-	225,655
Balance	31 December 2024	219,197,305		23,052,382

Ordinary shares
Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

Share buy-back
There is no current on-market share buy-back.

Note 10. Equity - dividends

There were no dividends paid, recommended or declared during the current or previous financial half-year.

Note 11. Contingent liabilities

The group had no contingent liabilities at 2024 (December 2023: $1.0 million for the Managing Directors' long term incentive (LTI).

The group has no known contingent liabilities as at 31 December 2024.

Note 12. Events after the reporting period

No matter or circumstance has arisen since 31 December 2024 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

Note 13. Earnings per share

	Consolidated	
	31 December 2024 $	31 December 2023 $
Profit/(loss) after income tax attributable to the owners of Biome Australia Limited	433,395	(1,525,383)
	Number	**Number**
Weighted average number of ordinary shares used in calculating basic earnings per share	217,672,553	203,654,816
Adjustments for calculation of diluted earnings per share:		
Options over ordinary shares	7,024,752	-
Weighted average number of ordinary shares used in calculating diluted earnings per share	224,697,305	203,654,816
	Cents	**Cents**
Basic earnings per share	0.20	(0.75)
Diluted earnings per share	0.19	(0.75)

Note 14. Share-based payments

During the current financial half year period, no share-based payments were made.

However, under the Company's (LFSP) Loan Funded Share Plan, the Company issued 9,612,708 ordinary shares on 1 December 2023 and 817,434 ordinary shares on 10 April 2024. These shares will vest over 3 and 1 years, respectively, with a 7-year non-recourse loan term. The equity value of these shares are recognised and credited to the Share Capital account as and when the loans are repaid.

Valuations of LFSP are determined using industry standard binomial pricing model taking into account the terms and conditions upon which instruments are issued.

Amortisation of these values amounted to $96,480 for the current financial half-year.

Biome Australia Limited
Directors' declaration
31 December 2024

In the directors' opinion:

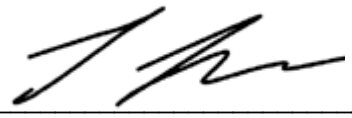
- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;

- the attached financial statements and notes give a true and fair view of the consolidated entity's financial position as at 31 December 2024 and of its performance for the financial half-year ended on that date; and

- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors



Mr Ilario Faenza
Chairman

17 February 2025

INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF BIOME AUSTRALIA LIMITED
ABN 51 627 364 014

Report on the Half-year Financial Report

Conclusion

We have reviewed the accompanying half-year financial report of Biome Australia Limited, which comprises the consolidated condensed statement of financial position as at 31 December 2024, the consolidated condensed statement of profit or loss, the consolidated condensed statement of comprehensive income, the consolidated condensed statement of changes in equity and the consolidated condensed statement of cash flows for the half-year ended on that date, notes comprising a summary of material accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Biome Australia Limited is not in accordance with the Corporations Act 2001, including:

(i) giving a true and fair view of Biome Australia Limited 's financial position as at 31 December 2024 and of its performance for the half-year ended on that date; and

(ii) complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001.

Directors' Responsibility for the Half-year Financial Report

The directors of Biome Australia Limited are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410: Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of Biome Australia Limited's financial position as at 31 December 2024 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Biome Australia Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

MVAB Assurance

MVAB ASSURANCE
Chartered Accountants

SAM CLARINGBOLD
Partner

Signed at Melbourne this 17th day of February 2025