

ASX Announcement

OMG GROUP Limited (ASX: OMG)

30 October 2026

Q1 FY27 quarterly activities report: Maiden positive EBITDA as net sales rise ~59%

Highlights

- Maiden positive quarterly EBITDA of ~\$61.5k, marking a key earnings inflection as the Company scales
- Q1 FY27 net sales of ~\$1.92m, up ~59% or ~\$710k on the prior corresponding period ("PCP") and ~25% on Q4 FY26 with ~\$552k invested in inventory and supplier deposits to support growth through FY27
- Gross profit of ~\$857k, up ~62% on the PCP and growing ahead of sales, at a gross margin of ~45%
- Advertising and marketing payments ~52% lower than the PCP, with growth delivered alongside disciplined cost management
- Blue Dinosaur relaunched with a new ecommerce website, refreshed packaging and four new Protein + Fibre bar lines
- ~\$1.5m placement cornerstoned by strategic investor Slades Beverages, OMG's incoming oat milk manufacturing partner, with a further ~\$122k raised under the SPP after quarter end
- Post quarter, full portfolio ranging secured across the Leagues Clubs Australia network of 148 member clubs, with sales expected from November 2026
- Total available funding of ~\$1.98m at quarter end, including cash of ~\$1.57m

OMG Group Ltd (ASX: OMG) ("OMG Group" or "the Company") is pleased to provide the following overview of activities undertaken during the three-month period ended 30 September 2026 (the "quarter").

Management commentary:

OMG Group Chief Executive Officer, Alex Aleksic said: "Confirming our first positive EBITDA quarter on final numbers is an important milestone for OMG. Sales grew almost 60% on the prior year while we reduced marketing spend. That is the operating leverage we have been building toward, and it shows we can now convert growth into earnings."

We used the quarter to position the business for that next phase. The inventory and supplier deposits funded during the period secure matcha at a fixed cost, rebuild Blue Dinosaur stock behind the relaunched range and new Protein + Fibre lines, and support production ahead of the ProOATein rollout, and we expect that investment to convert to sales through FY27. Bringing Slades Beverages onto the register also aligns our oat milk manufacturing partner directly with our shareholders.

For the remainder of FY27, our focus is on execution: supporting sell-through as the new ProOATein flavours roll out nationally across Woolworths, converting the Leagues Clubs Australia ranging into recurring club orders, scaling matcha fulfilment and continuing to grow ecommerce, while maintaining the cost discipline that underpinned this quarter's EBITDA result."

Financial overview:

Maiden positive quarterly EBITDA confirmed

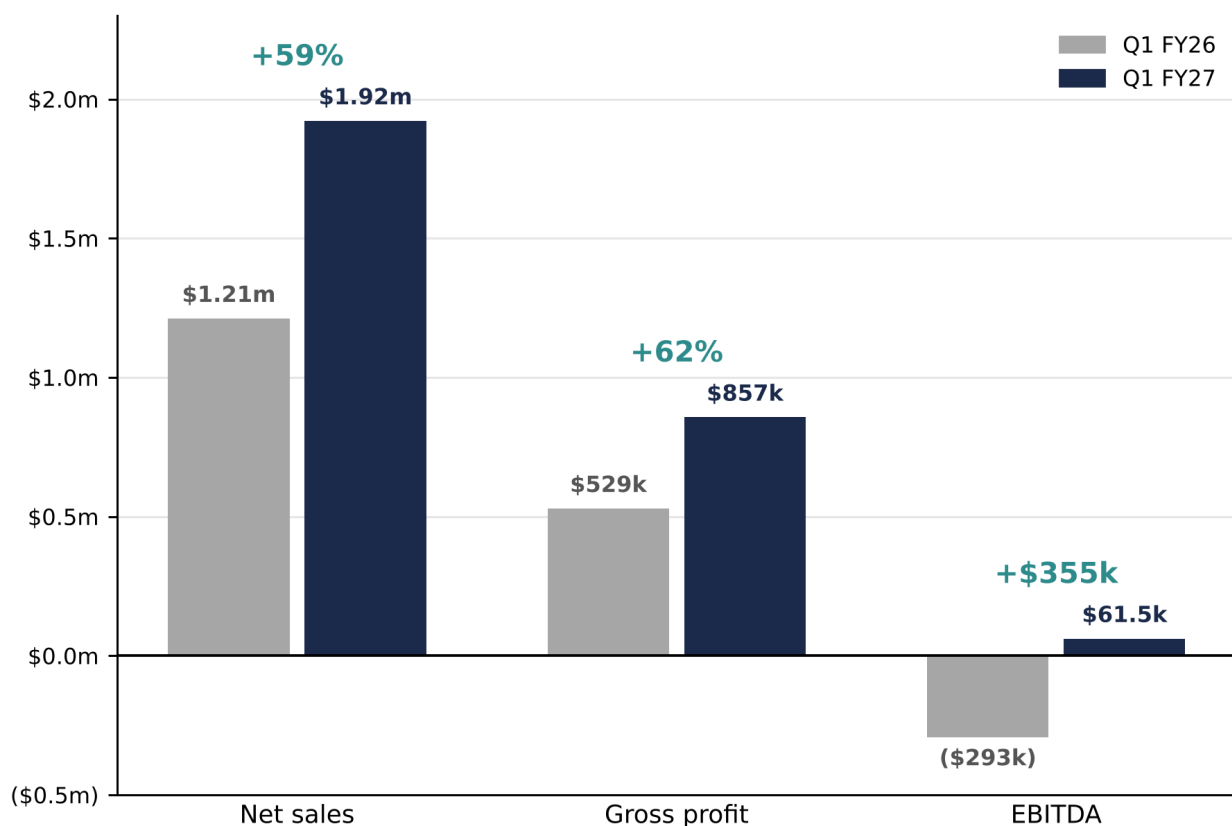
Final management accounts confirm the Company delivered its maiden positive quarterly EBITDA of ~\$61.5k during Q1 FY27 (refer ASX announcement: 1 October 2026), compared with an EBITDA loss of ~\$293k in Q1 FY26. The

result marks an important inflection point in the Company's growth strategy and demonstrates the operating leverage emerging as OMG scales its multi-brand FMCG platform.

Net sales increased ~59% on the PCP to ~\$1.92m, and gross profit grew faster at ~62% to ~\$857k, with gross margin of ~45%. This growth was delivered alongside disciplined cost management, with advertising and marketing payments ~52% lower than the PCP at ~\$157k (Q1 FY26: ~\$325k).

Net sales were also up ~25% on Q4 FY26 (~\$1.54m). The quarter opened with record July net sales of ~\$738k, up ~120% on the PCP, and growth reflected contributions across the Company's broader portfolio and sales channels, rather than reliance on any single growth driver.

Q1 FY27 vs Q1 FY26: Sales, Gross Profit and EBITDA



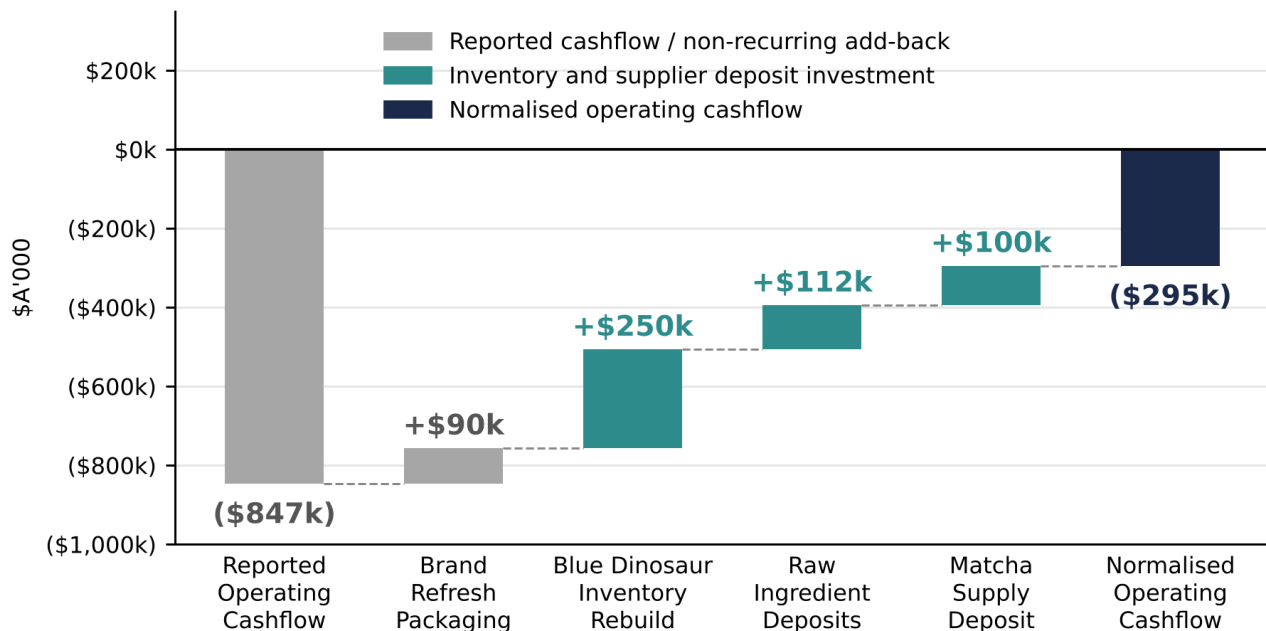
Unaudited management accounts.

Operating cash flow

Customer receipts for the quarter were ~\$1.94m, up ~66% on the PCP (Q1 FY26: ~\$1.17m).

Reported net operating cash outflow of ~(\$847k) reflects ~\$552k of deliberate investment in inventory, packaging and supplier deposits to support growth through FY27. This included rebuilding Blue Dinosaur stock to full range levels and launching the new Protein + Fibre range, together with deposits securing matcha supply at a fixed cost and key raw ingredients. These items are held on the balance sheet and are expected to convert to revenue through FY27. Adjusting for them, normalised net operating outflow was ~(\$295k).

Q1 FY27 Operating Cashflow: Reported vs Normalised (\$A'000)



Inventory and deposits are held on the balance sheet and expected to convert to revenue through FY27. Figures unaudited.

Cash and funding position

The Company's cash balance at 30 September 2026 was ~\$1.57m, with total available funding of ~\$1.98m, which includes ~\$413k in undrawn facilities under its OptiPay debtor and trade finance and NAB letter of credit arrangements. During the quarter, the Company received ~\$1.32m in placement proceeds (transaction costs ~\$62k).

Subsequent to quarter end, the Company received ~\$122k under the SPP, with a further ~\$150k of director participation in the placement subject to shareholder approval.

Operational overview:

Blue Dinosaur relaunched with new Protein + Fibre range

During the quarter, OMG completed the relaunch of Blue Dinosaur, comprising refreshed packaging, a new ecommerce website and the launch of a new Protein + Fibre bar range across four flavours: Choc Pistachio, Coconut Choc Chip, Peanut Salted Caramel and Strawberry Matcha.

Following the run-down of legacy-branded inventory, stock was rebuilt through August and September, and the new Protein + Fibre range has seen strong early demand since launch.



Oat Milk Goodness ProATein national Woolworths rollout

The three new Oat Milk Goodness ProATein flavours (Matcha & Strawberry, Banana & Peanut Butter and Salted Caramel) are scheduled to roll out nationally across Woolworths' 943-store network during Q1 CY27, taking the ProATein range to five products stocked nationally. Placement proceeds and raw ingredient deposits made during the quarter support inventory for the rollout.

The new flavours are not exclusive to Woolworths and are also being distributed across grocery, petrol and convenience channels as part of OMG's multi-channel strategy.



Matcha platform in commercial fulfilment

Following the arrival of the first shipment of ceremonial-grade Japanese matcha under the exclusive five-year SANDAI Group supply agreement, landed inventory has been available for commercial fulfilment since August 2026 across the Company's distribution, food service and ingredient supply channels.

During the quarter, the Company paid a deposit to secure 50,000kg of matcha at a fixed cost, supporting growing demand while providing cost certainty on future supply.



Full portfolio ranging across Leagues Clubs Australia network

Subsequent to quarter end, OMG secured network-level ranging for its full brand portfolio with Leagues Clubs Australia ("LCA"), opening a new registered-clubs food service channel across LCA's 148-member network in NSW and Queensland. Oat Milk Goodness, Blue Dinosaur, Omura Matcha and Matcha Mode are approved for supply across the member network, with sales expected to commence from November 2026. The opportunity was introduced by Executive Chairman Tim Freeburn.

Corporate

\$1.5m placement cornerstoned by strategic investor

On 2 September 2026, OMG announced a ~\$1.5m placement to sophisticated, professional and institutional investors at \$0.007 per share, cornerstoned by a \$350,000 commitment from Slades Beverages. Slades is an Australian beverage manufacturer and will become OMG's oat milk manufacturing partner, with the placement representing its first equity investment in a brand it manufactures. Directors committed to subscribe for ~\$150,000 in the placement, subject to shareholder approval.

Alongside the placement, eligible shareholders were offered the opportunity to participate in a Share Purchase Plan ("SPP") at the placement price, targeting up to \$250,000. The SPP closed on 5 October 2026 with valid applications totalling ~\$122k, and 17,428,000 new shares were issued on 13 October 2026 (refer ASX announcement: 9 October 2026).

Funds raised are being applied to securing matcha supply, inventory and launch costs for Omura Matcha and Matcha Mode, inventory and rollout of the three new PROATEin SKUs, and general working capital. Subject to shareholder approval, the Company intends to undertake a 10:1 share consolidation following completion of the SPP.

FY26 results

On 28 August 2026, the Company released its audited FY26 results, reporting revenue of \$6.13m, up ~48% on FY25, gross profit of \$2.52m, up ~52%, and a gross margin of ~41%, the highest since inception.

In accordance with Listing Rule 4.7C, payments made to related parties and their associates included in item 6.1 of the Appendix 4C were \$168,000, comprising remuneration and directors' fees paid to directors.

-ENDS-

For further information, please contact:

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Henry Jordan

Six Degrees Investor Relations

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About OMG Group

OMG Group is a health & wellness food company. The Company was established with a vision to provide engaging brands that provide the very best foods to meet consumer demand for clean, sustainable and healthy products. The core brands in the portfolio are Blue Dinosaur® and Oat Milk Goodness.

Join OMG Group's Interactive Investor Hub

Access the latest Company information and engage with management by asking questions about OMG Group's latest announcements and updates:

<https://omg-group.com.au/auth/signup>

This announcement has been approved for release by the Board of Directors of OMG Group Limited.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

OMG GROUP LIMITED (ASX: OMG)

ABN

82 616 507 334

Quarter ended ("current quarter")

30 September 2026

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	1,937	1,937
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(2,244)	(2,244)
(c) advertising and marketing	(157)	(157)
(d) leased assets	-	-
(e) staff costs	(288)	(288)
(f) administration and corporate costs	(68)	(68)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	3	3
1.5 Interest and other costs of finance paid	(30)	(30)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other (provide details if material)	-	-
1.9 Net cash from / (used in) operating activities	(847)	(847)
2. Cash flows from investing activities		
2.1 Payments to acquire or for:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	-	-
(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	-	-

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	1,320	1,320
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	(62)	(62)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (opening cash balance from Good Oats Pty Ltd received on completion of acquisition)	-	-
3.10	Net cash from / (used in) financing activities	1,258	1,258

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	1,159	1,159
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(847)	(847)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	-
4.4	Net cash from / (used in) financing activities (item 3.10 above)	1,258	1,258
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	1,571	1,571

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	1,571	1,159
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,571	1,159

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	168
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>		

7.	Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000																														
7.1	Loan facilities	1,000	731																														
7.2	Credit standby arrangements	-	-																														
7.3	Other – NAB – Letter of Credit	377	233																														
7.4	Total financing facilities	1,377	964																														
7.5	Unused financing facilities available at quarter end		413																														
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.																																
	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 30%;">Facility</th> <th style="width: 15%;">Facility limit \$A'000</th> <th style="width: 15%;">Amount drawn \$A'000</th> <th style="width: 20%;">Interest rate</th> <th style="width: 20%;">Secured</th> </tr> </thead> <tbody> <tr> <td>Optipay:</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Debtor finance</td> <td style="text-align: center;">500</td> <td style="text-align: center;">233</td> <td style="text-align: center;">11.59% p.a.</td> <td style="text-align: center;">Yes</td> </tr> <tr> <td>Trade finance</td> <td style="text-align: center;">500</td> <td style="text-align: center;">498</td> <td style="text-align: center;">12.84% p.a.</td> <td style="text-align: center;">Yes</td> </tr> <tr> <td>NAB: Letter of Credit</td> <td style="text-align: center;">377</td> <td style="text-align: center;">233</td> <td style="text-align: center;">5.85% p.a.</td> <td style="text-align: center;">Yes</td> </tr> <tr> <td>Totals</td> <td style="text-align: center;">1,377</td> <td style="text-align: center;">964</td> <td></td> <td></td> </tr> </tbody> </table>	Facility	Facility limit \$A'000	Amount drawn \$A'000	Interest rate	Secured	Optipay:					Debtor finance	500	233	11.59% p.a.	Yes	Trade finance	500	498	12.84% p.a.	Yes	NAB: Letter of Credit	377	233	5.85% p.a.	Yes	Totals	1,377	964				
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8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	(847)
8.2	Cash and cash equivalents at quarter end (item 4.6)	1,571
8.3	Unused finance facilities available at quarter end (item 7.5)	413
8.4	Total available funding (item 8.2 + item 8.3)	1,984
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1) <i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	2.34
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer:	
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	Answer:	

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer:

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 30 October 2026

Authorised by: The Board of Directors

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.