A profitable ‘Better For You’ brand platform

2026 Annual General Meeting – 27 November 2026

Alex Aleksic, CEO & Managing Director, OMG Group Limited (ASX: OMG)

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Q1 FY27 figures are based on preliminary, unaudited management accounts. All amounts are in Australian dollars unless stated. Figures may not sum due to rounding.

Corporate snapshot

CAPITAL STRUCTURE	
Shares on issue (post Placement and SPP)[1]	**~1.19bn**
Shares post proposed 10:1 consolidation[2]	**~119m**
Options on issue[3]	**~297m**
Market capitalisation (at $0.007)[4]	**~A$8.2m**
Cash at 30 September 2026	**A$1.57m**
Placement and SPP proceeds (Sep–Oct 2026)	**~A$1.61m**
Debt	**Nil**

BOARD AND COMPANY SECRETARY

Tim Freeburn
Executive Chairman

Alex Aleksic
CEO & Managing Director

Steve Smith
Non-Executive Director

Daniel Rootes
Non-Executive Director

Bill Pavlovski
Company Secretary

SEPTEMBER 2026 RAISE

- $1.34m Placement at $0.007, incl. $350k cornerstone from Slades Beverages
- Directors $150k, subject to shareholder approval today
- $122k SPP for existing shareholders, same price
- Use of funds: matcha supply (50,000kg fixed-cost deposit), PrOATein launch inventory and working capital

SHAREHOLDER BASE[5]

15.1%
Board & management

12.4%
Anthony Adams

9.6%
Steve Smith

55.7%
Top 20 holders

[1] Incl. ~21.4m Director shares subject to approval at this AGM. [2] Subject to shareholder approval at this AGM. [3] At Nov 2026. [4] ~1.18bn shares at the $0.007 placement price. [5] At November 2026

Company overview

WHO WE ARE

A capital-light brand manager in the ‘Better For You’ FMCG sector

- Three brand platforms: Blue Dinosaur, Oat Milk Goodness and matcha (Ōmura Matcha and Matcha Mode)
- Sold through Woolworths, convenience, direct-to-consumer online, food service and export
- Outsourced manufacturing: 100%-owned brands, customers and go-to-market
- Growth is now converting to earnings: maiden positive EBITDA achieved in Q1 FY27

FY26 REVENUE

$6.13m

+48% on FY25 ($4.13m)

Q1 FY27 NET SALES

$1.92m

+59% on Q1 FY26 (~+$710k)

Q1 FY27 EBITDA

+$61.5k

First positive EBITDA quarter

FY26 GROSS MARGIN

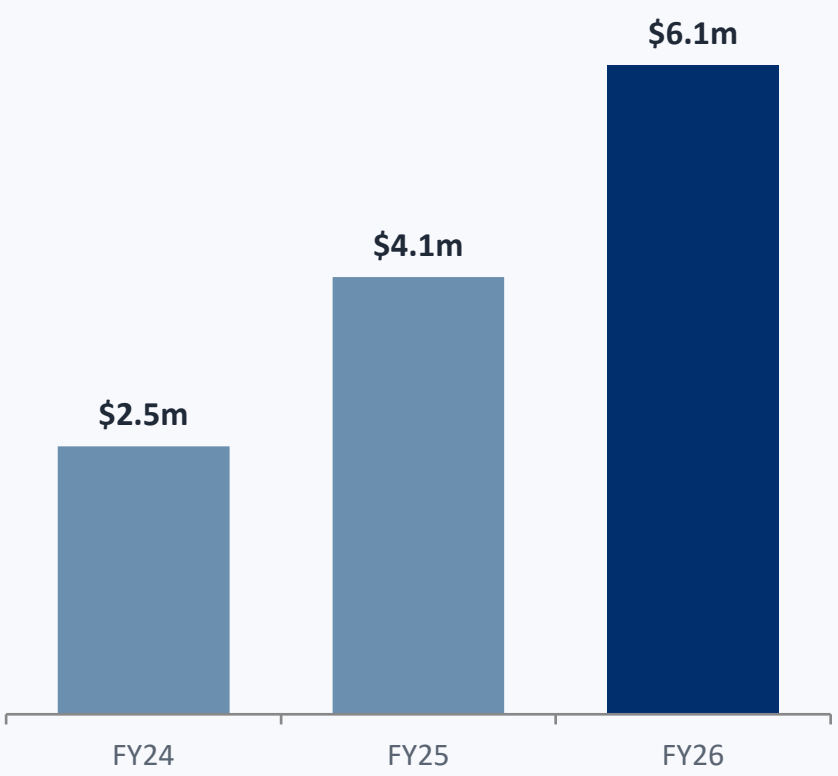
41.2%

Highest in Company history

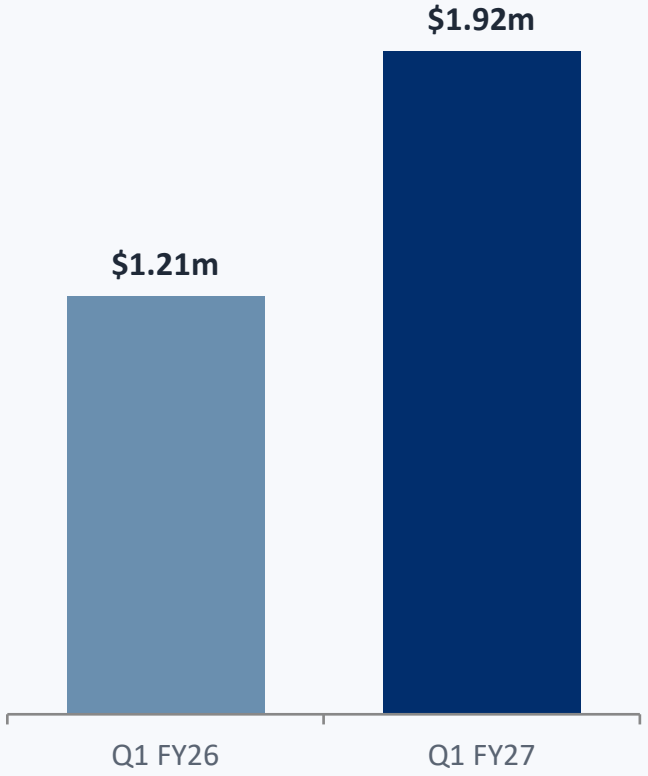
FY26 per audited FY26 financial report. Q1 FY27 (Jul–Sep 2026) per ASX announcement 1 October 2026, preliminary unaudited management accounts.

Revenue up ~143% in two years, with Q1 FY27 EBITDA positive

Annual revenue (A$m)



Q1 net sales (A$m)



+59%

Q1 FY27 net sales growth on Q1 FY26

+$61.5k

Q1 FY27 EBITDA, first positive quarter

~$738k

July 2026 net sales, a record month, up ~120% on pcp

FY24 revenue derived from reported FY25 growth of 63.3%. FY25–FY26 audited. Q1 and July 2026 per ASX announcements (2 Sep, 1 Oct 2026); Q1 unaudited.

From single brand to multi-brand platform

Origins

Listed on ASX as Forbidden Foods (FFF) on 31 August 2020; Blue Dinosaur acquired 2021

Jul 2023

Alex Aleksic appointed CEO; operating model and ecommerce reset

Oct 2024

All-scrip acquisition of Oat Milk Goodness, co-founded by Steve Smith

May 2025

Corporate rebrand to OMG Group Limited (ASX: OMG)

Nov 2025

Exclusive 5-year SANDAI matcha supply, up to 350,000kg

Mar–Apr 2026

Ōmura Matcha and Matcha Mode launched; Steve Smith joins Board

Sep–Oct 2026

$1.6m placement & SPP with Slades cornerstone; maiden positive EBITDA

Source: Company ASX announcements and investor presentations.

Core business: three ‘Better For You’ brand platforms

Blue Dinosaur

HEALTHY PROTEIN & SNACK BARS

- Real-ingredient protein bars, balls and snacks
- New whey Protein·Fibre bars and refreshed packaging in FY27
- Woolworths, convenience, D2C online and export

Oat Milk Goodness

FUNCTIONAL OAT MILK

- Barista 1L: no seed oils, made for cafés
- PrOATein: 20g plant protein per serve, low sugar
- Ranged in ~900 Woolworths stores; 3 new PrOATein SKUs Q4 CY26

Matcha

ŌMURA MATCHA · MATCHA MODE

- Ceremonial-grade Japanese matcha from SANDAI Group
- Ōmura for specialty cafés; Matcha Mode for everyday retail
- Food service, grocery, D2C and white-label channels

B — **Better-for-you products**
Clean, high-quality ingredients

E — **Elevate & amplify**
Ambassadors, sport, digital

S — **Strict capital management**
ROI-led spend, lean cost base

T — **Talent & expertise**
FMCG-proven Board and team

Product Portfolio: 27 products across three brands

Blue Dinosaur (15 SKUs)

Healthy Protein & Snack Bars



Oat Milk Goodness (6 SKUs)

Alternate Milk Beverages



Ōmura Matcha

Premium Matcha



Matcha Mode (5 SKUs)

Mass Market Matcha





New Product Development

Blue Dinosaur
Protein, beauty & creatine pouches



OMG Milk Goodness
1 litre almond, oat & soy (all barista grade)



Ōmura Matcha
Premium



Matcha Mode
Oat milk matcha lattes



Customer-led pipeline: New product development based on direct customer feedback, with rollout anticipated over the next 6–12 months

Commercial: multi-channel growth on a capital-light model

Grocery	National Woolworths ranging for OMG Barista and PrOATein; 3 new PrOATein SKUs launching Q4 CY26
Direct-to-consumer	FY26 online sales $2.37m, up 57%; record $0.72m online month in Nov 2025
Food service	Food & Dairy Co (2,000+ venues); Leagues Clubs Australia, 148 clubs, from Nov 2026
Convenience & specialty	7-Eleven, route distributors, Harris Farm and independent grocers
International	Chemist Warehouse NZ; Vietnam via Bach Hoa Xanh (2,500+ stores) and Sun Group

CAPITAL-LIGHT SUPPLY CHAIN

Owned brands and customers, with an extensive partner network for manufacturing:

- **Slades Beverages:** oat milk manufacturing partner and large shareholder.
- **SANDAI (Japan):** Matcha provider with long term, fixed pricing contract and 50,000kg of guaranteed supply
- Shared sales, marketing and 3PL platform across every brand
- **Minimal capex:** capital goes into inventory and growth

Source: Company ASX announcements (2 Sep, 12 Oct 2026), FY26 financial report.

Export: OMG brands reach seven markets from Melbourne

EXPORT NETWORK

7

export markets supplied from our Melbourne base

- New Zealand
- Vietnam
- Singapore
- Malaysia
- Indonesia
- Philippines
- UAE



Map illustrative and not to scale.

Brand IP: 100% owned assets and trade craft

Owned brands

Blue Dinosaur®, Oat Milk Goodness / OMG, Ōmura Matcha and Matcha Mode: brand names, packaging and identities owned by the Group

Proprietary formulations

Barista oat milk with no seed oils; PrOATein with 20g protein per serve; clean-label protein bar and snack recipes

Exclusive matcha supply

5-year exclusive SANDAI Group agreement for up to 350,000kg of ceremonial-grade matcha, with pricing protected by annual review

Ambassador equity

Steve Smith (co-founder) and Alex Carey give authentic reach into sport, fitness and café culture

Direct customer data

D2C platform with $2.37m FY26 online sales: first-party data to test, launch and price new products

Innovation pipeline

Whey Protein·Fibre bars, matcha extensions across brands, and new beverage NPD with Slades

Source: Company ASX announcements and investor presentations. Matcha supply agreement with SANDAI Group, Nagasaki, Japan (November 2025).

Market presence: growing online and across national retail

E-commerce

D2C AND ONLINE PLATFORMS

Increased traction for both brands through D2C (website) channels and global e-commerce platforms for high-margin, immediately cash generative sales

- Designated a priority growth channel by new management
- **128% sales increase** for Blue Dinosaur (Moving Annual Total) in the 12 months to April 2024

B2B retail

NATIONAL RETAIL RANGING

Strong existing footprint, complemented by ongoing expansion of ranging agreements across a wide range of major retail outlets nationwide

- Third product ranging agreement with Costco valued at **$133,000**, the largest order to date
- New management prioritised the Australian market, strengthening existing partnerships and building a diversified network of major retailers
- Discussions ongoing for additional ranging agreements for the expanded product suite

Supply chain: optimised logistics underpin wider distribution

Strategic distribution partnerships are supported by recently completed supply chain refinements, delivering cost efficiencies and a major growth pathway

- **Shiperoo partnership:** streamlined, automated fulfilment and logistics, delivering cost reductions, scalability, enhanced sustainability and data-driven insights
- **Diversified Australian footprint:** multiple strategic distribution agreements, leveraged to drive growth against mutually agreed sales targets
- **1,000+ store networks:** potential near-term access through established platforms such as Unique Health Products and Food & Dairy Co
- **Active pipeline:** commercial discussions with multiple partner groups; one agreement can be the catalyst for a material uplift in sales
- **New markets:** discussions well advanced to expand into India and South-East Asia, with Australian government trade representatives
- **Multi-brand portfolio:** a more attractive offer for partners, with diversified revenue channels

DISTRIBUTION PARTNERS

Unique Health Products

The Distributors

Kellys Distributors

Food & Dairy Co

Perth Health – First in Natural Health

whole harry wholefoods

Board of Directors: Proven leadership and expertise in FMCG

Alex Aleksic

CEO & MANAGING DIRECTOR

20+ years in senior commercial and finance roles. Former CFO of Lark Distillery (ASX: LRK), Accent Group (ASX: AX1) and Shaver Shop (ASX: SSG); Coles and Telstra.

Tim Freeburn

EXECUTIVE CHAIRMAN

Co-founder and Managing Director of multi-award-winning Sesión Tequila.

Extensive domestic and international food and beverage network.

Steve Smith

NON-EXECUTIVE DIRECTOR

Australian cricketer and co-founder of Oat Milk Goodness.

Joined the Board in April 2026; standing for election at this AGM. One of the largest shareholders.

Daniel Rootes

NON-EXECUTIVE DIRECTOR

Investment Adviser, JP Equity Partners. Founding Director of Good Oats (Oat Milk Goodness); capital markets network across Australia and South-East Asia.

Supported by: Bill Pavlovski (Company Secretary) · Six Degrees Investor Relations · Brand ambassadors incl. Steve Smith and Alex Carey

Source: FY26 Directors' report and Company ASX announcements.

Outlook: near-term milestones and news flow

Nov 2026	**Leagues Clubs Australia**	Sales commenced in November across the 148-club network in NSW and QLD; uptake updates to follow
Q4 CY26	**Woolworths expansion**	Three new PrOATein SKUs launch nationally, supported by the Summer of Cricket campaign
Q4 CY26	**Slades manufacturing**	Oat milk production transitions to Slades; joint new product development
AGM	**Corporate**	Shareholder approval sought today for Director placement shares and the proposed 10:1 consolidation
H2 FY27	**Matcha scale-up**	Retail packaging rollout, food service growth via FDC, white-label and OMG-branded matcha
H2 FY27	**International**	Vietnam rollout (Bach Hoa Xanh, Sun Group) and Chemist Warehouse NZ
Jan 2027	**Q2 FY27 update**	Next quarterly: targeting a sustained positive EBITDA run-rate

Indicative timing only and subject to change. Forward-looking statements: refer to Important notice.

A platform for profitable growth

01 Profitability inflection

Maiden positive EBITDA in Q1 FY27; operating leverage now visible

02 Sustained high growth

Revenue +63% in FY25 and +48% in FY26; Q1 FY27 net sales +59%

03 Widening distribution

Woolworths expansion, Leagues Clubs, Chemist Warehouse NZ and Vietnam

04 Matcha growth option

Exclusive Japanese supply behind premium and mass-market brands

05 Funded and aligned

Slades cornerstone, Director participation, Board & management ~17%

06 Disciplined execution

Lean cost base, ROI-led spend and a capital-light, outsourced model

Post-raise, OMG is positioned to scale its brands on a positive EBITDA run-rate, building a platform for sustainable, self-funded growth

Q1 FY27 per ASX announcement 1 October 2026, preliminary unaudited management accounts.

Thank you · Questions

Try our products at the display table after the meeting

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