RNS Number : 4549E
RentGuarantor Holdings PLC
30 June 2023

NOT FOR RELEASE, PUBLICATION OR DISTRIBUTION, IN WHOLE OR IN PART, DIRECTLY OR INDIRECTLY, IN OR INTO OR FROM THE UNITED STATES, AUSTRALIA, CANADA, JAPAN, OR SOUTH AFRICA OR ANY OTHER JURISDICTION WHERE IT IS UNLAWFUL TO DISTRIBUTE THIS ANNOUNCEMENT.

30 June 2023

RentGuarantor Holdings PLC

(the "**Company**" or "**RentGuarantor**")

Final Results

RentGuarantor, a company which provides a rent guarantee service to tenants wishing to rent property in the UK from the Private Rental Sector, is pleased to announce its results for the period ended 31 December 2022.

HIGHLIGHTS

- RentGuarantor completes its first year on the AQUIS stock exchange in London
- RentGuarantor nominated for an AQUIS Company of the Year at the "Small Cap Awards"
- Commenced design and development of Fourth Generation RentGuarantor Platform
- Increased customer services staff in response to demand
- Revenue of £414k up year on year by 72%
- Arrears claims running at 1.6% of total revenue.
- Completed 714 (2021: 423) Rent Guarantee contracts up 69% year on year

CHAIRMAN'S STATEMENT

I am pleased to present my second Chairman's report and an update on our activities for the year ended 31 December 2022.

During 2022 we have continued to build the business following our admission to the AQSE Growth Market in late 2021 and these efforts are reflected in a continuation of our growth in revenues and an increased prominence in the market. Our focus has been on the rent guarantee services and raising the market's awareness of our services.

We have also strengthened our governance procedures and were delighted to have Peter Coleman join the board as a Non-Executive Director in February 2023. These changes are central to the growth of its business model as is our ongoing investment in our technology platform.

The year has not been without its challenges and interest rates have risen rapidly from record lows. Inflation continues to put pressure on household budgets and the marketplace generally. This has caused both landlords and tenants to re-assess their property aspirations but at the same time this has emphasised the need for the Company's services across the property rental sector. We have given considerable attention to the adjustments taking place in the market and have carefully manged the risks to our growth strategy. Our cautious but focused

approach holds the business in a strong position to meet the economic and regulatory headwinds faced by tenants and landlords alike.

We have prudently managed our cost base and raised additional capital from our shareholders during the year to support our growth plans and manage working capital.

I am pleased that despite the uncertain economic conditions, the Group has continued to achieve growth in revenues and build its market presence. In March 2023, the Company joined the Apex segment of the Aquis Stock Exchange which we believe will further enhance our growth strategy. RentGuarantor has been nominated for an AQUIS Company of the Year award at the Small Cap Awards to be held in June. This is, I believe, recognition of the hard work of everyone connected with the Company.

The results we are reporting today show the significant progress that has been made in our first full year as a listed company and are a direct result of our focus on providing the very best products and customer service.

Financial Results

The Group delivered significant revenue growth in FY22 of 72% to £414,000 and a reduced level of losses. As a result of the capital raised in the year, the Group has remained in a positive cash position and our balance sheet provides a strong platform to achieve further growth in 2023.

People

Again, none of this success would be possible without the passion and commitment shown by our staff and directors. These results are a reflection of that endeavour and on behalf of the Board, I offer them my sincere thanks.

Board and Governance

We have continued to review our governance procedures and the recent addition of Peter Coleman as a Non-Executive Director has added additional strength and oversight to the Board. I am grateful for the contributions that the management team has provided throughout the year.

Summary and Outlook

I am pleased to say that the investment in marketing, technology and people in 2022 is continuing to be reflected in our growth in the first few months of 2023. We are however seeing only a small reduction in inflation and interest rates are unlikely to fall for some time. We operate in an environment where the market can change quickly. Our careful management of these changes and the inherent risks underpin our approach to growing the business. We will continue to review market developments and to invest in our team and core services to support our growth plans.

The economic and geo-political environments are evolving, and we continue to take a cautious but considered approach to the Group's long-term strategy. We believe that the long-term opportunity remains significant.

I look forward to reporting to you on our progress over the coming year.

Graham Duncan
Non-Executive Chairman

29 June 2023

The directors of RentGuarantor accept responsibility for this announcement.

For further information please contact:

RentGuarantor Holdings PLC
Paul Foy, Chief Executive Officer
+44 207 193 4418

Alfred Henry Corporate Finance Limited (AQSE Corporate Adviser)
Nick Michaels
+44 20 3772 0021

Optiva Securities Limited (Broker)
Vishal Balasingham
+44 203 411 1881

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2022

	Year ended 31-Dec 2022	Year ended 31-Dec 2021
	£	£
Continuing operations		
Revenue	414,078	241,033
Direct costs	(100,549)	(71,568)
Gross profit	313,529	169,465
Administrative expenses	(1,180,375)	(1,675,673)
Operating loss	(866,846)	(1,506,208)
Finance costs	(43,932)	(35,705)
Loss on ordinary activities before taxation	(910,778)	(1,541,913)
Income tax expense	-	-
Loss for the year	**(910,778)**	**(1,541,913)**
Loss per share (expressed in pence per share)	**(8.03)**	**(15.19)**

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2022

	2022 £	2021 £
Assets		
Non-current assets		
Intangible assets	272,027	305,446
Right of use assets	11,446	34,339
Tangible assets	9,708	5,511
	293,181	345,296
Current assets		
Trade and other receivables	28,648	34,248
Cash and cash equivalents	91,887	142,033
	120,535	176,281
Total assets	**413,716**	**521,577**
Equity and liabilities		
Equity attributable to owners of the parent		
Ordinary shares	11,581,175	11,268,680
Share premium	796,621	593,500
Reorganisation reserve	(8,050,001)	(8,050,001)
Accumulated losses	(4,717,332)	(3,806,554)
	(389,537)	5,625
Liabilities		
Non-current liabilities		
Loans	500,000	-
Lease liability	-	21,248
	500,000	21,248
Current liabilities		
Trade and other payables	289,565	480,200
Lease liability	13,688	14,504
	303,253	494,704
Total liabilities	803,253	515,952
Total equity and liabilities	**413,716**	**521,577**

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2022

	2022 £	2021 £
Cash outflows from operating activities		
Cash consumed in operations	(910,155)	(812,411)
Net cash outflows from operating activities	**(910,155)**	**(812,411)**
Expenditure on non-current assets	(8,737)	(4,014)
Expenditure on intangible assets	(77,938)	(58,900)
Net cash outflows from investing activities	**(86,675)**	**(62,914)**

Cash flows from financing activities		
Receipts from issue of convertible loans	1,000,000	497,149
Finance costs paid	(43,932)	(35,705)
Lease repayments	(25,000)	(25,000)
Proceeds from issue of shares	15,616	571,000
Net cash inflows from financing activities	**946,684**	**1,007,444**
Net increase / (decrease) in cash and cash equivalents	**(50,146)**	**132,119**
Cash and cash equivalents at the beginning of the year	142,033	9,914
Cash and cash equivalents at the end of the year	**91,887**	**142,033**

NOTES TO PRELIMINARY RESULTS FOR THE PERIOD ENDED 31 DECEMBER 2022

1. The financial information set out above does not constitute statutory accounts for the purpose of Section 434 of the Companies Act 2006. The financial information has been extracted from the statutory accounts of RentGuarantor Holdings PLC and is presented using the same accounting policies, which have not yet been filed with the Registrar of companies, but on which the auditors gave an unqualified report on 29 June 2023.

   The preliminary announcement of the results for the year ended 31 December 2022 was approved by the board of directors on 29 June 2023.

2. Loss per share

Basic earnings per share is calculated by dividing the earnings attributable shareholders by the weighted average number of ordinary shares outstanding during the year. Reconciliations are set out below:

	2022	**2021**
Losses attributable to ordinary shareholders	(910,778)	(1,541,913)
Weighted average number of shares	11,349,158	10,149,179
Basic and diluted loss per share (pence)	(8.03)	(15.19)

As the Group is loss-making, any potentially dilutive instruments would be considered anti-dilutive, and are disregarded for the purposes of calculating diluted earnings per share.

- ends -

This information is provided by RNS, the news service of the London Stock Exchange. RNS is approved by the Financial Conduct Authority to act as a Primary Information Provider in the United Kingdom. Terms and conditions relating to the use and distribution of this information may apply. For further information, please contact rns@lseg.com or visit www.rns.com.

RNS may use your IP address to confirm compliance with the terms and conditions, to analyse how you engage with the information contained in this communication, and to share such analysis on an anonymised basis with others as part of our commercial services.

For further information about how RNS and the London Stock Exchange use the personal data you provide us, please see our Privacy Policy.

END

FR NKCBKOBKDDAB