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Ultimate Products PLC
10 May 2024

Ultimate Products plc

("Ultimate Products", "Company" or "the Group")

Launch of Share Buyback Programme

Further to its announcements of 9 April 2024 and 2 May 2024, Ultimate Products, the owner of a number of leading homeware brands including Salter (the UK's oldest houseware brand, est.1760) and Beldray (est.1872), announces that it will commence a share buyback programme in respect of its ordinary shares of 0.25 pence each in the Company ("Ordinary Shares") from the date of this announcement (the "Share Buyback Programme").

The Share Buyback Programme will operate in accordance with the terms of Company's general authority to purchase a maximum of 8,931,245 Ordinary Shares gained at the Company's General Meeting held on 2 May 2024 ("General Meeting"). Any Ordinary Shares purchased under the Share Buyback Programme will be cancelled and the number of Ordinary Shares in issue reduced accordingly.

The Company expects the Share Buyback Programme to be completed in tranches, over defined time periods, with the first tranche consisting of up to a maximum consideration of £1 million to purchase Ordinary Shares until 31 July 2024 ("Tranche 1"). The Company has given irrevocable and non-discretionary instructions to Shore Capital Stockbrokers Limited ("Shore Capital") in relation to Tranche 1. Shore Capital will act as principal during Tranche 1 and will make trading decisions concerning the timing of the purchases of Ordinary Shares independently of the Company. The Company will announce subsequent tranches of the Share Buyback Programme prior to the initiation of each new tranche. These tranches are expected to alternate between the Company's joint brokers, in each case acting as principal.

The maximum price which may be paid for an Ordinary Share pursuant to the Share Buyback Programme is an amount equal to the higher of: (i) 105 per cent. of the average of the middle market quotations for an Ordinary Share for the five dealing days immediately preceding the day on which the Ordinary Share is purchased; and (ii) the value of an Ordinary Share calculated on the basis of the higher of the price quoted for: the last independent trade of, and the highest current independent bid for, any number of the Ordinary Shares on the trading venue where the purchase is carried out. The minimum price which may be paid for an Ordinary Share is an amount equal to its nominal value.

It is the intention that the Share Buyback Programme will be conducted within the pricing parameters of the Market Abuse Regulation. However, given the limited liquidity in the issued Ordinary Shares, the Company has agreed that, on any trading day, a buyback of Ordinary Shares under the Share Buyback Programme may exceed 25 per cent. but remain below 50 per cent. of the average daily trading volume in the Ordinary Shares in the 20 trading days preceding the date on which a buy-back of Ordinary Shares is carried out. Accordingly, the Company may not benefit from the exemption contained in the Regulations.

Any market repurchase of Ordinary Shares will be announced no later than 7:30 a.m. on the business day following the calendar day on which the repurchase occurred.

Details of the authority granted at the General Meeting can be found on our website under: https://upplc.com/investor-relations/annual-meeting/

This announcement contains inside information for the purposes of the Market Abuse Regulation (EU) no. 596/2014 (including as it forms part of the laws of England and Wales by virtue of the European Union (Withdrawal) Act 2018) ('MAR').

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Notes to Editors

Ultimate Products is the owner of a number of leading homeware brands including Salter (the UK's oldest houseware brand, established in 1760) and Beldray (a laundry, floor care, heating and cooling brand that was established in 1872). According to its market research, nearly 80% of UK households own at least one of the Group's products.

Ultimate Products sells to over 300 retailers across 38 countries, and specialises in five product categories: Small Domestic Appliances; Housewares; Laundry; Audio; and Heating and Cooling. Other brands include Progress (cookware and bakeware), Kleeneze (laundry and floorcare), Petra (small domestic appliances) and Intempo (audio).

The Group's products are sold to a broad cross-section of both large national and international multi-channel retailers as well as smaller national retail chains, incorporating discount retailers, supermarkets, general retailers and online retailers.

Founded in 1997, Ultimate Products employs over 370 staff, a significant number of whom have joined via the Group's graduate development scheme, and is headquartered in Oldham, Greater Manchester, where it has design, sales, marketing, buying, quality assurance, support functions and warehouse facilities across two sites.

Manor Mill, the Group's head office, includes a spectacular 20,000 sq ft showroom that showcases each of its brands. In addition, the Group has an office and showroom in Guangzhou, China and in Paris, France.

Please note that Ultimate Products is not the owner of Russell Hobbs. The company currently has licence agreements in place granting it an exclusive licence to use the "Russell Hobbs" trademark for cookware and laundry (NB this does not include Russell Hobbs electrical appliances).

For further information, please visit www.upplc.com.

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