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Aterian PLC
10 July 2024

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Off-take Agreement and Trade Finance Facility

Aterian Plc
("**Aterian**" or the "**Company")**

Aterian plc(**LSE**:**ATN**),the critical metal-focused exploration and development company, is pleased to announce the successful completion of a metal concentrate Off-take Agreement ("**Agreement**") by its Rwandan subsidiary, Eastinco Limited ("**Eastinco**") with a major international trading house. This key strategic partnership allows for the sale and distribution of Eastinco's tantalum-niobium and tin concentrate secured from Rwandan-based artisanal and small scale mining ("ASM") companies and cooperatives, significantly enhancing the company's ability to generate revenue from aggregating and upgrading ASM concentrate supplies.

In conjunction with this Agreement, Aterian has agreed terms for a US$ 1.0 million secured trade finance debt facility ("**Facility**") from a financial investor. This Facility is a 5-month revolving debt facility with 14.4% annual interest rate, subject to the completion of due diligence and legal documentation. The Facility will provide the Company with the necessary working capital requirements for trading operations, ensuring seamless execution and operational efficiency. Confidentiality has been agreed amongst the parties to protect our mutual commercial interests.

Highlights:

- The off-take agreement negotiated with a major international commodity trading house.
- Secured a committed buyer for mineral concentrate products with no price risk and a minimum guaranteed fee based on volume deliveries.
- Eastinco's management has spent the past year working to develop key relationships with various miners across Rwanda, seeking to improve and enhance their productivity and thereby securing the supply of metal concentrates.
- Eastinco has secured the ability to sell the metal concentrate in Kigali, thereby significantly removing or reducing the typical transport, logistics, and funding costs and risks associated with international deliveries.
- Coltan concentrate will be aggregated and upgraded at Eastinco's existing facility in Kigali to meet the required delivery specifications and provide a stable revenue stream for the company.

Trade Finance Facility
The Facility provides the necessary funding to support the trading operations. This Facility will cover all working capital requirements, ensuring that Aterian can meet its delivery obligations under the off-take agreement without financial strain. The Facility has a funding rate of 14.4% per annum and is repayable from trade receivables every five months. The investor has the option to convert the Facility into Aterian equity at a fixed price of £1.00 per share and will receive warrants representing 30% of drawdown amounts; the warrants convert into equity at a fixed price of £1.00 per share and have a term of three years.

Charles Bray, Chair of Aterian plc, commented:

"We are delighted to announce these significant milestones for Aterian. The off-take agreement not only validates the quality of our relationships in Rwanda but also ensures a reliable sales channel with zero price risk. Coupled with the secured trade finance facility which offers the investor a fixed price conversion feature at a significant premium of £1.00 per share, we are well-positioned to scale our operations and drive revenue growth along with the margins from trading. This "fourth leg" of our strategy has been long in the making, but we have been determined to do it in a manner which takes minimal risk while delivering revenue in a fully traceability-compliant model. Ultimately, we aspire to have trading generate the revenue to support our advancing exploration efforts in Rwanda, Morocco, and Botswana. We believe these strategic partnerships in trading will supplement and contribute to our strategic exploration partnerships and the long-term success and sustainability of Aterian."

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This announcement contains information which, prior to its disclosure, was inside information as stipulated under Regulation 11 of the Market Abuse (Amendment) (EU Exit) Regulations 2019/310 (as amended).

For further information, please visit the Company's website: www.aterianplc.comor contact:

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Notes to Editors:

About Aterian plc

www.aterianplc.com

Aterian plc is an LSE-listed exploration and development company with a diversified African portfolio of critical metals projects.

Aterian plc is actively seeking to acquire and develop new critical metal resources to strengthen its existing asset base whilst supporting ethical and sustainable supply chains as the world transitions to a sustainable, renewable future. The supply of these metals is vital for the development of the renewable energy, automotive and electronic manufacturing sectors that are playing an increasing role in reducing carbon emissions and meeting climate ambitions globally.

The Company has entered into a joint venture agreement with Rio Tinto Mining and Exploration Limited for Rio Tinto to earn into the HCK project in southern Rwanda and holds two further partnerships in Rwanda exploring and developing lithium-tantalum-niobium-tin mining operations. Aterian currently holds a portfolio of multiple copper-silver and base metal projects in the Kingdom of Morocco, with a total area of 897 km^2. In January 2024, the Company announced the acquisition of a 90% interest in Atlantis Metals. This private Botswana registered company holds seven mineral prospecting licences for copper-silver in the Kalahari Copperbelt and three for lithium brine exploration in the Makgadikgadi Pans region. The total licence area in Botswana is 4,486 km^2.

The Company's strategy is to seek new exploration and production opportunities across the African continent and to develop new sources of critical mineral assets for exploration, development, and trading.

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