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Aurrigo International PLC
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Aurrigo International plc

("Aurrigo" or the "Company")

Launch of new licensing and hub programme and appointment of joint broker

Supports international scaling ambition, accelerates market adoption and enhances recurring revenues

Aurrigo International plc (AIM: AURR), a leading international provider of transport technology solutions, is pleased to announce the launch of a new international licensing and hub programme designed to support the Group's next phase of growth in order to accelerate its global commercialisation strategy. The programme will seek to:

- Enable international scaling, requiring neither significant new capital at the Company level nor the dilution of existing shareholders.
- Leverage partners and JVs at a local/subsidiary level to access established regional ground operations and manufacturing capacity, to reduce both capital requirements and time to market.
- Provide recurring revenue royalty streams and strengthen cash generation to support future development.
- Accelerate market adoption by addressing regional sovereignty requirements, whilst maintaining tight ownership and control of core IP.
- Create a framework for ongoing discussions with potential strategic partners.

New Strategic Initiative - a hub strategy

Aurrigo has established itself as a pioneer in autonomous and connected airport solutions, with a growing portfolio of automated vehicles, software, and systems deployed at major international airports. Following increasing international interest in its solutions, the Company is launching a 'hub strategy', designed to align local partnerships, funding, operations and manufacturing with Aurrigo's proprietary technology platform. The hubs are expected to be established through commercial collaborations or strategic partnerships at a local/subsidiary level, with Aurrigo contributing its proprietary intellectual property, technical expertise, and operational knowhow, and local partners providing the required working capital and market access to accelerate product deployment into regional airports.

The Group expects to establish five principal hubs:

- United Kingdom (Coventry): global headquarters and core design and manufacturing centre.
- North America (Cincinnati): regional manufacture and deployment hub.
- South East Asia (Singapore and Malaysia): regional manufacture and deployment hub.
- Middle East (Dubai, UAE): regional manufacture and deployment hub.
- Europe (Amsterdam): operational hub sourcing vehicles directly from the UK facility.

This distributed hub structure will complement the Group's UK headquarters in Coventry, which will remain the global centre for engineering, software development, and initial manufacturing. Aurrigo already operates subsidiaries in Singapore and North America, which currently support client projects and technical liaison in their respective regions. The Group intends to establish a new hub in the Middle East, expected to be based in Dubai, to serve as the regional centre for commercial development and client support across the Gulf and surrounding markets.

Each hub will evolve towards local manufacturing and deployment partnerships, allowing vehicles to be assembled closer to end markets. This regional manufacturing model will seek to significantly reduce the impact of trade barriers and tariffs, reduce logistics costs, shorten delivery times, and align with regional regulatory and procurement frameworks, while maintaining the Group's centralised design and quality standards.

Over the next 12-18 months, Aurrigo intends to accelerate the manufacture of its proprietary autonomous vehicles at its UK headquarters to meet expected client demand. This initial manufacturing phase will comprise a much larger number of vehicles than produced to date and will be undertaken within the Group's existing facilities in Coventry, ensuring close control over quality, safety certification, and delivery timelines. These vehicles are expected to be deployed with key clients

internationally as part of early commercial rollouts, forming the foundation for larger-scale programmes and long-term service contracts.

Next Steps

In support of this programme, the Group intends to identify and engage commercial and manufacturing partners in Asia, the Middle East and North America to enable local operations and vehicle manufacture, reducing logistics costs and improving supply-chain efficiency.

Alongside these partnerships, Aurrigo intends to progress discussions with strategic partners/investors interested in providing working capital or funding at a local/subsidiary level to support the rollout of the new hub strategy. Such participation would complement the Group's capital-efficient approach, minimising dilution for Company shareholders and helping accelerate the establishment of regional operations.

Appointment of Financial Adviser and Joint Broker

Aurrigo has been assisted in the development of this corporate strategy by VSA Capital Limited ("VSA Capital") who, as Financial Adviser, are advising the Company in relation to the development of the hub strategy and co-ordination of our partner programme.

The Company is also pleased to announce that VSA Capital have been appointed as the Company's Joint Broker with immediate effect. VSA Capital will act alongside the Company's existing broker, Canaccord Genuity Limited.

David Keene, CEO of Aurrigo International, commented: "*With the completion of our £14 million fundraise in September, we now have the financial platform to accelerate our international expansion and rapidly increase the scale of our business. The launch of our hub strategy represents the next step in Aurrigo's long-term vision to become the global leader in airport automation. The Board believes that the combination of regional hubs, localised manufacturing, and targeted investment will provide a scalable framework to capture the rapidly growing demand for automation solutions across the aviation industry.*

"The demand we are seeing from major airports, airlines, and logistics partners around the world underlines the growing recognition of Aurrigo's technology and its potential to transform airside operations. As a result, we are planning for a step change in our activities through a capital efficient approach, focused on delivering significant international expansion."

Investor Hub
For more information and the chance to have your questions directly answered by the management team, please head to our interactive investor hub via: https://investors.aurrigo.com/link/yaG6Rr.

For further enquiries:

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Notes to Editors:

Aurrigo International plc is an international designer and developer of fully integrated smart airside solutions for the aviation industry, including automated vehicles, systems and software.

The Group's proprietary, award-winning autonomous technology and secure management system is supporting some of the world's leading airports. Customers choose to partner with Aurrigo to transform their baggage and cargo handling operations, improving safety, operational efficiencies and meeting sustainability targets, while navigating growing passenger volumes, rising costs and increasing labour shortages.

Headquartered in Coventry, UK with offices in Singapore, Cincinnati and Ottawa, the Group has a 32+ year heritage designing and supplying automotive vehicle OEM's with highly advanced, innovative product and system solutions. For more information, please visit the Group's website at www.aurrigo.com.

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