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09 April 2026

RentGuarantor Holdings PLC

(the "Company" or "RentGuarantor")

Quarterly Trading Update

RentGuarantor (AIM: RGG), a leading provider of rent guarantee services to prospective tenants seeking to rent property in the UK¹ private rental sector, is pleased to provide an unaudited quarterly trading update for the three-month period ended 31 March 2026 ("Q1" or the "Quarter").

Highlights

- Revenue increased by 105% year-on-year ("YoY") for the Quarter, exceeding Company forecasts. Growth was driven by a substantial increase in tenant contracts.
- Should the current performance continue, the Company is cautiously optimistic that its FY 2026 revenues will be ahead of current market expectations.
- The Company entered into a two-year strategic partnership contract with the National Residential Landlords Association (the "NRLA"), which has a membership of over 111,000.
- Extended its partnership with Rob Rinder MBE, supporting the Company's mission to drive consumer and landlord education surrounding the important role of guarantors.
- Launched a new website.
- Entered into a licence agreement with mydeposits to develop a rent deposit product to be offered alongside, and enhance, RentGuarantor's existing professional guarantor service.
- Appointed Cavendish Capital Markets Limited as its joint broker. Shore Capital also appointed as joint broker just after the end of the Quarter.

Paul Foy, CEO of RentGuarantor, said: "Q1 2026 was another fantastic period for the Company, with year-on-year revenue more than doubling. Growth exceeded the strong levels achieved in the previous quarter, surpassing even the Board's expectations and leading to our optimism that projections for the year can be exceeded."

"This growth was a consequence of the substantial increase in tenant contracts signed during the period - 583 more than the corresponding quarter last year. This, I believe, demonstrates the success of our marketing strategy, with plenty of positive momentum generated ahead of the implementation of the Renters' Rights Act on 1 May 2026, which has the potential to create significant opportunities for the Company."

"Our positive engagement with a number of industry groups has continued, having onboarded 139 new lettings agents, charities, councils and universities in Q1. Our strategic partnership with the NRLA is testament to our position at the forefront of the industry, and provides exposure to thousands of potential new customers, whilst our licence agreement with mydeposits will allow us to expand and enhance our offering."

"As a forward-thinking property tech company, we're always looking to invest in our digital infrastructure to enhance user experience and support future growth. In Q1, our new website, with an improved user interface, was launched, and we announced the development of AI infrastructure to reduce application times and increase capacity, supporting future growth."

"I look forward to updating stakeholders as we continue to grow and progress throughout the year."

Continued Strong Growth

Revenue is up 105% YoY for the Quarter, significantly outpacing the growth seen in the previous quarter of 83.3%, and underlining the sustained and accelerating demand for the Company's guarantor services. Performance over Q1 has materially exceeded Company forecasts, reinforcing the Board's optimism that RentGuarantor can deliver full year revenues ahead of current market expectations.

Growth was driven by a substantial increase in tenant contracts, which the Board sees as a direct result of the Company's marketing strategy and the continued strength and execution of the sales team, as well as the positive momentum generated ahead of the implementation of the Renters' Rights Act on 1 May 2026.

A summary of revenue performance for Q1 is presented in the table below. These figures are unaudited and rounded:

	Q1 2026	Q1 2025
Revenue	£882,428	£429,867
YoY growth (%)	105%	
Number of tenant contracts completed	1,145	562
YoY growth (%)	104%	

Continuing from Q4 2025, RentGuarantor continued to accelerate marketing spend during Q1 2026, seeking to capture opportunities presented by the impending Renters' Rights Act.

Strategic Partnership with NRLA

The Company entered into a two-year strategic partnership contract with the NRLA, with effect from 11 February 2026. Under the terms of the partnership, the NRLA and RentGuarantor will create a co-supported education and training programme, aimed at helping landlords to manage risk and protect their rental income in light of the significant sector-wide changes proposed in the Renters' Rights Act. Additionally, the NRLA will promote the RentGuarantor service to its membership of over 111,000.

The NRLA is the principal membership body and trade association for private residential landlords in England and Wales, representing the interests of landlords and providing guidance and resources. As an existing 'Recognised Supplier' for the NRLA, RentGuarantor is amongst its approved service providers. The strategic partnership builds on this existing relationship.

Extension of Partnership with Rob Rinder MBE

In February, the Company extended its partnership with barrister, broadcaster and author Rob Rinder MBE, originally announced on 18 August 2025. Under the new agreement, which covers a period of one year, Mr Rinder will expand his role of brand ambassador to support the Company's mission to drive consumer and landlord education surrounding the important role of guarantors.

With over 5.4 million households privately renting in the UK - and rising - RentGuarantor anticipates that demand for its service will expand, underpinned by the regulatory changes from the Renters' Rights Act, due to commence implementation from 1 May 2026.

Against the backdrop of this market opportunity, the partnership with Rob Rinder will continue to form a significant part of the Company's mission to further inform tenants about professional guarantors as a potential solution to help them secure a rental home, while also shining a spotlight on the benefits for landlords in a changing lettings landscape.

Launch of New Website

Developed by Krow Group, part of Mission Plc (TMG.L), the upgrade to the website provides an improved user interface, offering stakeholders a more engaging and accessible digital experience, whilst enabling potential customers to navigate through the Company's service offering and obtain a quote with ease.

The investment into the new website further reinforces the Company's wider marketing activities and brand strategy ahead of important industry changes.

Licence Agreement with mydeposits

The agreement with Tenancy Deposit Solutions Limited, trading as mydeposits ("mydeposits"), represents an initial stage in the Company's plans to develop a rent deposit product to be offered alongside, and enhance, RentGuarantor's existing professional guarantor service.

mydeposits is one of three UK government-authorised tenancy deposit protection schemes, which has been in operation since 2007, representing approximately 400,000 landlord members and protecting more than £1.3 billion of tenant deposits across the UK private rental sector. Landlords and letting agents are legally required to protect all tenancy deposits (also known as security deposits) in a government authorised tenancy deposit scheme.

Through this innovative model, RentGuarantor aims to simplify the processes for both guarantor and deposit requirements by:

- Providing landlords with the security of mydeposits' government-approved deposit protection scheme and RentGuarantor's professional guarantor service that safeguards against rent arrears.
- Allowing both the deposit and rental income to be protected for the landlord and tenant.
- Utilising RentGuarantor's expertise in tenant-landlord relationships.
- Using RentGuarantor's proven technology platform to enable a swift application process and results.

The agreement represents a new offering for RentGuarantor, which the Board believes will expand its product portfolio and strengthen its value proposition within the UK private rented sector.

Development of AI Infrastructure to Support Long-Term Growth Plans

In February, the Company provided an update on the in-house, bespoke artificial intelligence ("AI") infrastructure that it is developing. The Board considers that AI will significantly support the Company's ability to scale its operations to enable it to achieve its long-term growth plans.

Using its AI tools, the Board believes that RentGuarantor would illustratively have the potential to increase its capacity for processing tenant documents to approximately 100,000 contracts per year by 2029, a 30-fold increase over the number of tenant contracts completed via its platform in FY25, while also delivering significant efficiency gains.

Appointment of Joint Broker

During the period, the Company appointed Cavendish Capital Markets Limited as its joint broker. Allenby Capital Limited remained as RentGuarantor's Nominated Adviser. Shore Capital were appointed as joint broker subsequent to the Quarter end.

¹ Currently excluding Northern Ireland.

Ends

To engage with this announcement on our **Investor Hub**, please use the following link:

<https://investorhub.rentguarantor.com/link/r8Kxge>

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About RentGuarantor

RentGuarantor provides a rent guarantee service to tenants wishing to rent property in the UK¹ from the Private Rental Sector. It is an online service where applications are managed on a secure and bespoke digital platform designed and built by the Company. The goal is to make the process as simple as possible, with applications only taking a few minutes and RentGuarantor seeking to complete the application on the same day.

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