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RentGuarantor Holdings PLC
21 July 2026

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21 July 2026

RentGuarantor Holdings PLC

(the "**Company**" or "**RentGuarantor**" and including its subsidiaries, the "**Group**")

Trading Update

RentGuarantor (AIM: RGG), a leading provider of rent guarantee services, which includes property protection, to tenants and landlords in the UK[1] private rental sector, is pleased to provide an unaudited trading update covering the six months ended 30 June 2026 (the "**Period**") and the Group's outlook.

Trading performance

- **Further operational momentum driving record financial performance**

	Jan-Jun 2026	Jan-Jun 2025
Revenue	£3.39 million	£0.97 million
% YoY Period Increase	250%	
No. Of Applications	8,936	4,255
% YoY Period Increase	110%	
No. Of Contracts	3,703	1,326
% YoY Period Increase	179%	
Avg. Value of Contracts	£1,001	£731
% YoY Period Increase	37%	
Adjusted EBITDA	£110k	(£124k)
Adjusted Net Profit/(Loss)	£250k	(£367k)

RentGuarantor Plc has achieved profitability in the first half of 2026.

The Group has continued to deliver further strong operational and financial progress during the Period, reflecting the increasing adoption of RentGuarantor's market-leading professional guarantor solution and the structural demand created by the implementation of the Renters' Rights Act.

Application volumes, where applicants pay £20, more than doubled to 8,936, while completed contracts increased to 3,703, representing a 179% year-on-year increase (H1 2025: 1,326). This strong growth has been driven by increasing penetration across the private rental sector as letting agents, landlords and tenants continue to adopt the Company's solution at an accelerating pace.

- **Record revenue growth and a shift to profitability**

The commercial momentum has translated into record financial performance during the Period. Unaudited revenue increased to £3.39 million, compared with £0.97 million in the corresponding period last year, representing 250% year-on-year growth. June 2026 was particularly strong, with monthly

revenues increasing more than six-fold compared with June 2025, demonstrating the accelerating pace of customer adoption following the implementation of the Renters' Rights Act.

Trading momentum has continued into July, providing the Board with increasing confidence that the strong performance seen during the first half of the year can be sustained throughout the remainder of FY2026.

The significant growth in revenues, together with increasing operational leverage, enabled the Group to deliver positive adjusted EBITDA of approximately £110,000 in the Period (excluding one-off share placing-related expenses), compared with an adjusted EBITDA loss of £124,000 in the corresponding period last year (excluding costs associated with admission to AIM). The Group also generated an adjusted net profit of approximately £250,000 (excluding one-off share placing-related expenses) during the Period, representing a substantial turnaround from the £367,000 (excluding costs associated with admission to AIM) net loss reported in the equivalent period in the prior year. The adjusted net profit to June 2026 above also includes the impact of the repayment of all outstanding Convertible Loan Notes and the corresponding release of the associated derivative revaluation.

- **Balance sheet significantly strengthened**

  Reflecting the strength of the Group's cash generation since its admission to AIM in August 2025, and particularly over the last six months, the Company completed the full repayment of both the Directors' Loan and all of its remaining Convertible Loan Notes by early June 2026, in accordance with the terms of the agreements outlined in the Appendix to its Schedule One announcement (published 18 July 2025).

  The elimination of these historic financing obligations materially strengthens the Group's balance sheet, simplifies its capital structure and enables management to focus on executing the next phase of the Company's growth strategy.

  Additionally, following the successful £1.0 million equity placing completed in June 2026, together with strong cash generation from operations, the Group's cash position strengthened to approximately £2.4 million at 30 June 2026, compared with £0.73 million as at 30 June 2025, providing a robust platform to support continued investment in the business and future growth.

Outlook

The Board reaffirms its confidence in the Group's outlook and expects the expansion of the Company's service offering, sustained structural growth in demand across the sector, and the accelerating scale of RentGuarantor's partnership network to drive continued strong financial performance throughout FY2026 and into FY2027.

Building on the momentum delivered in the first half of the year, the Board expects trading to strengthen further in the second half, underpinned by:

- Continued acceleration in pipeline conversion and expansion of the sales funnel, evidenced by a 341% increase in daily applications to 2,754 in June 2026, from 809 in June 2025, representing a further improvement on the 274% growth achieved in May 2026 versus May 2025.
- The strategic launch of the RGG Tech Lab in Bristol, to enhance the Group's AI and automation capabilities to support efficient scaling and anticipated customer volume growth in FY2027 and beyond.
- The Renters' Rights Act being in force during the 2026 third-quarter period, which has historically been the Group's strongest quarter.

The Board believes that the combination of accelerating customer demand and expanding commercial partnerships will result in revenue for the financial year ending 31 December 2026 (FY 2026) being materially above market expectations[2]. The Board also considers that the Group's increasing operational scalability and improving profitability as expenses remain in accordance with budget will lead to the Group's adjusted profit before taxation for FY 2026 being materially ahead of the market expectations[3] range for the period.

Paul Foy, CEO of RentGuarantor, commented: *"The first six months of 2026 have provided a clear and exciting marker that showcases the positive trajectory of RentGuarantor. Revenue was up 618% for the month of June 2026 compared to June 2025, and 250% for the Period year-on-year, underpinned by the strong growth in the number of contracts in the Period.*

"Whilst the significance of our AI investment and launch of our new service offering were covered in greater depth in our Trading Update on 1 June 2026, we are continuing the implementation of these advancements and are confident in meeting

the sector's growing appetite for a professional guarantor solution with additional property protection.

"RentGuarantor has continued to reach new audiences through a growing network of partnerships with letting agencies, councils and relevant industry bodies, reinforced by a significant marketing output that encompasses event and award sponsorships alongside targeted advertisements and campaigns. We believe that these efforts, together with the structural demand shift associated with the Renters' Rights Act, are bearing fruit for the Company and are reflected in the latest trading figures.

"We will continue to assess new avenues and opportunities for the Company to grow, whilst ensuring that our award-winning service delivers for our valued customers."

Notes
This trading update contains forward-looking statements which are based on current expectations and involve risks and uncertainties. Actual results may differ materially.

A further trading update as part of the Company's half-year results for the six months ending 30 June 2026 will be provided in due course.

To engage with this announcement on our **Investor Hub**, please use the following link:
https://investorhub.rentguarantor.com/s/020d9c

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About RentGuarantor

RentGuarantor provides a rent guarantee service to tenants wishing to rent property in the UK[1] from the Private Rental Sector("PRS"). It is an online service where applications are managed on a secure and bespoke digital platform designed and built by the Company. The goal is to make the process as simple as possible, with applications only taking a few minutes and RentGuarantor seeking to complete the application on the same day.

[1] *Currently excluding Northern Ireland.*

[2] *Management understands that market forecasts immediately prior to the release of this announcement for revenue were in the range of approximately £5.9 million to approximately £6.0 million.*

[3] *Management understands that market forecasts immediately prior to the release of this announcement for adjusted profit before taxation were in the range of approximately £0.2 million to approximately £0.7 million.*



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