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2 September 2026

RentGuarantor Holdings PLC

(the "Company" or "RentGuarantor" and including its subsidiaries, the "Group")

Trading Update

RentGuarantor (AIM: RGG), a leading provider of rent guarantee services, which includes property protection, to tenants and landlords in the UK¹ private rental sector, is pleased to provide an unaudited trading update covering the eight months ended 31 August 2026 (the "Period"), and an update on the Group's outlook for the rest of the year and into 2027.

Trading performance

· Accelerated operational momentum driving record financial performance

	Jan-Aug 2026	Jan-Aug 2025
Revenue	£8.45 million	£1.48 million
% YoY Period Increase	472%	
No. Of Applications	16,889	6,167
% YoY Period Increase	174%	
No. Of Contracts	8,257	2,008
% YoY Period Increase	311%	
Avg. Value of Contracts	£1,024	£735
% YoY Period Increase	39%	
Adjusted EBITDA	£2.77m	(£122k)
Adjusted Net Profit/(Loss)	£2.87m	(£392k)

The Group has continued to deliver strong growth and operational momentum during the eight months ended 31 August 2026. Revenue increased by 472% to approximately £8.45 million, compared with £1.48 million for the corresponding period in 2025, while revenue for the month of August reached approximately £3.17 million, representing year-on-year growth of approximately 1,273%.

This growth was driven by a significant increase in customer activity, with applications rising by 174% to approximately 16,889 and the number of contracts completed increasing by 311% to 8,257. Contributing to this growth is the number of higher value tenants now applying to have a professional guarantor in lieu of paying a number of months' rent up front, following the Renters' Rights Act.

In addition to the substantial increase in volumes, the Group continued to achieve growth in the average revenue per contract, which increased by 39% to approximately £1,024, compared with £735 in the prior corresponding period in 2025. The average revenue per contract for the month of August 2026 came in at £1,129, adding to the accelerated revenue.

Importantly, alongside the substantial growth in number of contracts, the Group's current unaudited claims run rate remains stable at approximately 4% of revenue, in line with the expectations of our risk policy.

The significant growth in revenue, combined with the scalability of the Group's operating model, has resulted in a material improvement in profitability. Adjusted EBITDA for the year to date increased to approximately £2.77 million, compared with an adjusted EBITDA loss of £122,000 (excluding costs associated with admission to AIM) in the corresponding period in 2025. Adjusted net profit increased to approximately £2.87 million for the year to date, compared with an adjusted net loss of £392,000 (excluding costs associated with admission to AIM) in the prior period.

· **Balance sheet and cash flow**

The Group's balance sheet has continued to strengthen, reflecting both the exercise of warrants and significant growth in operating cash generation since 30 June 2026. This has resulted in the Group's cash position solidifying to approximately £7.5 million at 31 August 2026, compared with approximately £2.4 million as at 30 June 2026, and compared with approximately £6 million at 11 August 2026 when the Group reported its interim results.

As we have previously stated, this provides a robust platform to support continued investment in the business and future growth for 2027 and beyond. The Company is reviewing its capital management framework and will consider the introduction of a dividend policy as part of its assessment of the Group's full-year results and future capital requirements.

Outlook

The Board again reaffirms its confidence in the Group's outlook and expects the expansion of the Company's service offering, sustained structural growth in demand across the sector, and the accelerating scale of RentGuarantor's partnership network to drive continued strong financial performance to the end of FY2026 and into FY2027.

Building on the momentum delivered in the first eight months of the year, the Board expects the Company to deliver a positive performance during the rest of 2026. The Board considers that this is underpinned by the continued acceleration and expansion of the revenue pipeline, evidenced by a 1,273% increase in revenue year-on-year from £231,000 in August 2025 to £3.17 million in August 2026, and a 367% increase in daily applications to 4,611 in August 2026, compared to 987 in August 2025. The Board also expects that the Group will continue to benefit from the full implementation of the Renters' Rights Act during the third quarter, which has historically been the Group's strongest trading period.

The Board believes that the combination of accelerating customer demand and expanding commercial partnerships will result in revenue for the financial year ending 31 December 2026 (FY 2026) being materially above market expectations². The Board also considers that the Group's increasing operational scalability and improving profitability will lead to the Group's adjusted EBITDA and adjusted net profit for FY2026 being materially ahead of the market expectations range for the period^{3,4}.

It is now the Board's target for the Group to deliver revenues in excess of £14 million and a net profit in excess of £4 million in 2026. The Board has also increased its target expectations for 2027, and is increasingly confident that its target of 100,000 contracts by 2029 is becoming more of a reality at current growth rates. Further updates will be provided as and when appropriate.

Paul Foy, CEO of RentGuarantor, commented: *"Building on the momentum generated over the first eight months of the year, we remain confident in the Group's prospects for the remainder of 2026 and into 2027. We are seeing an increasing numbers of tenants, landlords and letting agents engage with RentGuarantor, whilst our growing partnership network continues to broaden our reach across the sector. These trends are reflected in August's record performance, with monthly revenue rising 1,273% year-on-year from £231,000 to £3.17 million, and daily applications increasing by 367% to 4,611. Reflecting the ongoing impact of the Renters' Rights Act and the seasonal strength typically seen in the third quarter, this gives us upscaled confidence in the Group's growth trajectory."*

"I am delighted by our ongoing operational and financial delivery, and I extend my thanks to our brilliant team who have worked tirelessly to support this growth whilst continuing to deliver an exceptional service for our customers."

Notes

This trading update contains forward-looking statements which are based on current expectations and involve risks and uncertainties. Actual results may differ materially.

To engage with this announcement on our **Investor Hub**, please use the following link:
<https://investorhub.rentguarantor.com/link/y5nkQe>

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About RentGuarantor

RentGuarantor provides a rent guarantee service to tenants wishing to rent property in the UK¹ from the Private Rental Sector ("PRS"). It is an online service where applications are managed on a secure and bespoke digital platform designed and built by the Company. The goal is to make the process as simple as possible, with applications only taking a few minutes and RentGuarantor seeking to complete the application on the same day.

¹ Currently excluding Northern Ireland.

² Management understands that market forecasts immediately prior to the release of this announcement for revenue were in the range of approximately £9.1 million to approximately £10.0 million.

³ Management understands that market forecasts immediately prior to the release of this announcement for adjusted EBITDA were in the range of approximately £1.6 million to approximately £2.7 million.

⁴ Management understands that market forecasts immediately prior to the release of this announcement for adjusted net profit were in the range of approximately £1.2 million to approximately £2.4 million.

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